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Annual Report 2012 - 2013

NETTLINX LIMITED

Your Power to Communicate



20th ANNUAL REPORT 2012-2013





BOARD OF DIRECTORS

Dr. Manohar Loka Reddy

2. Sri. K. Kameswara Rao

3. Dr. Loka Narayan Reddy

4. Sri. J.V. Hanumanth Rao

5. Dr. M. Appa Rao

6. Sri. M. Vijay Kumar

7. Sri. Chandra Sekhar Pogula

Chairman

Director

- Director

- Director

Director

Director

Whole Time Director & COO

REGISTERED OFFICE:

5-9-22, 3rd Floor, My Home Sarovar Plaza, Secretariat Road, Saifabad, Hyderabad – 500 063. Ph: 91-040-23232200/23231621.

Fax: 23231610 E - Mail: secretarial@nettlinx.org

AUDITORS

M/s DEVA & CO

Chartered Accountants Flat No.: 303, H.No.:5-9-42/2 Siddu Residency, Hill Fort, Street No. 2, Basheerbagh Hyderabad - 500 063.

REGISTRARS & SHARE TRANSFER AGENTS

Venture Capital and Corporate Investments Pvt. Ltd.,

Regd. Off.: 12-10-167, Bharat Nagar, Hyderabad - 500 018.

Tel: 91-40-23818475/23818476/23868023,

Fax: 040-23868024 E-mail:info@vccilindia.com

BANKERS

1) M/s ICICI Bank Limited

Hyderabad Branch H.No.6-2-1012, TGV Mansion, Khairatabad, Hyderabad – 500 004.

2) M/s HDFC Bank Limited

Lakdikapul Branch, 6-173, Ground and 3rd Floor Saeed Plaza, Hyderabad – 500 004.

5) M/s STATE BANK OF INDIA

SME Branch, Saifabad, HACA Bhavan Hyderabad-500004.

 M/s. Oriental Bank of Commerce, H.No. 6-3-865, My Home Jupally, Greenlands, Ameerpet, Hyderabad – 500 016

4) M/s. Andhra Bank Limited

Saifabad Branch, 5-9-22, Hotel Sarovara Complex, Hyderabad – 500 063.



NOTICE

NOTICE is hereby given that the 20th Annual General Meeting of the Members of M/s. Nettlinx Limited will be held at ICWAI Bhavan, beside Dena Bank, Post Office Road, Sanath Nagar, Industrial Estate, Hyderabad – 500 018 on Monday, the 30th September, 2013 at 3.30 PM to transact the following business.

ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Balance Sheet as at 31st March 2013, the Profit and Loss Account for the Year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- To appoint a Director in place of Mr. J.V Hanumantha Rao who retires by rotation and being eligible offers himself for reappointment.
- To appoint a Director in place of Dr. Appa Rao Mukkamala who retires by rotation and being eligible offers himself for reappointment.
- 4. To appoint Auditors and to fix their remuneration and for this to consider and if thought fit, to pass, with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to section 224 (1) and other applicable provisions of the Companies Act, 1956, M/s. Deva & Co., Chartered Accountants, be and are hereby reappointed as Statutory Auditors of the Company to hold office till the conclusion of the ensuing Annual General Meeting, at such remuneration as may be determined by the Board of Directors of the Company".

SPECIAL BUSINESS

5. To Consider and if thought fit, to pass with or without modification the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 269 read with Schedule XIII of the Companies Act,1956 and the Articles of Association of the Company and pursuant to the approval of the remuneration committee, approval of members be and is hereby accorded for the re-appointment Mr. Chandra Sekhar Pogula, as Whole Time Director of the Company for a period of 3 years, w.e.f 24th October 2012.

RESOLVED FURTHER THAT pursuant to the provisions of Section 198, 309, 310 and 311 and other applicable provisions if any, of the Companies Act, 1956 (including any Statutory modifications or re-enactment thereof, for the time being in force) read with Schedule XIII to the Companies Act, 1956, and pursuant to approval of Remuneration Committee, the consent of the members be and is hereby accorded to the payment ₹1,25,000 per month as remuneration to Mr. Chandra Sekhar Pogula by way of Salary, Dearness Allowance, perquisites and other allowances

RESOLVED FURTHER THAT in the event of absence or inadequacy of profits in any year, Mr. Chandra Sekhar Pogula be paid a minimum remuneration as specified in Part II of Schedule XIII to the Companies Act, 1956 as in force in each financial year.

RESOLVED FURTHER THAT the terms and conditions may be altered from time to time by the Board as it may in its discretion deem fit within the maximum amount payable to the Whole Time Director in accordance with Schedule XIII to the Act including any amendments thereto.

RESOLVED FURTHER THAT THE Board be and is hereby authorized to do all acts, deeds and things as may be necessary, proper or expedient to give effect to this resolution"

By Order of the Board for **Nettlinx Limited**

Sd/-**Dr. Manohar Loka Reddy** Chairman

Date: 31-07-2013 Place: Hyderabad



NOTES:

- The relative Explanatory Statement pursuant to Section 173 of the Companies Act, 1956 ("Act") in respect of the business under Item No. 5 above, is annexed hereto. The relevant details as required by Clause 49 of the Listing Agreements entered into with the Stock Exchanges, of persons seeking appointment/re-appointment as Directors under Item Nos. 2, 3 and 5 of the Notice, are also annexed.
- 2. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. Proxies, in order to be effective, must be received at the Company's Registered Office not less than FORTY-EIGHT HOURS before the meeting. Proxies submitted on behalf of limited companies, societies, etc., must be supported by appropriate resolutions/ authority, as applicable.
- Members/proxies should bring duly filled Attendance Slip sent herewith, to attend the meeting.
- The Register of Director's Shareholding, maintained under Section 307 of the Companies Act, 1956, will be available for inspection by the members at the AGM.
- The Register of Members and Share Transfer Books of the Company will remain closed from 24th day of September 2013 to 30th day of September 2013 (both days inclusive).
- 6. Members holding shares in physical form are requested to intimate the change if any, in their registered address to the Company quoting their registered folio. If the shares are held on Demat form, intimation regarding the change of address if any, has to be informed to the concerned depositary participant where the shareholder is maintaining demat account.

- 7. Consequent up on introduction of Section 109A of the Companies Act, 1956, Shareholders are entitled to make nomination in respect of shares held by them in physical form. Individual shareholder(s) can avail of the facility of nomination by sending their requests in Form 2B, which will be making available on request to the Registrar and Share Transfer Agent, M/s Venture Capital and Corporate Investments Pvt. Ltd..
- 8. As a measure of economy, copies of the Annual Report will not be distributed at the Annual General Meeting, Members are requested to bring their copies of the Annual Report to the Meeting. The Company is concerned about the environment and utilizes natural recourses in a sustainable way. The Ministry of Corporate Affairs (MCA), Government of India, has by its circular nos. 17/2011 and 18/2011, dated April 21, 2011 and April 29, 2011 respectively, permitted companies to send official documents to shareholders electronically as part of its Green Initiatives in Corporate Governance. We request you to update your email address with the depositary participant to ensure that the Annual Report and other documents reach you on your preferred email account..
- Members are requested to note that the Company's Equity Shares are compulsorily traded in demat form for the investors, effective from 26th March 2001.
 Members are requested to open Depository Account in their names with a Depository participant to dematerialize their holdings. This would be necessary for facilitating the transfers of Company's Equity shares in all Stock Exchanges connected to the Depository System.
- Members holding physical shares in identical order of names in more than one folio are requested to send to the Company,



the details of such folios together with the share certificates for consolidating their holding in one folio. A consolidated share certificate will be returned to such Members after making requisite changes thereon.

- In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
- 12. Members desiring any information as regards the Accounts are requested to write to the Company at an early date so as to enable the Management to keep the information ready at the Meeting.

ANNEXURE

Brief Profile of the Directors retiring at this AGM (as per clause 49 of the listing agreement)

Sri. *J.V. Hanumantha Rao* is a Post Graduate in Management from Shivaji University. He is a director in M/s.Aarti Industries Limited, Mumbai, and runs an Indenting agency in Hyderabad for Raw materials & API for Pharma Industry. He is also a director represents M/s Nandolia Organics Pvt Ltd and is in business past 20 years .

Dr. Appa Rao Mukkamala, M.D., age 63, is a board-certified radiologist and has been in private practice in Flint, Michigan for over 30 vears. He was a member of the American Physicians Board of Directors from 1993 to 2002. Since July 2000, he has served as a director of the Company, and in May 2007 was appointed Chairman of the Company's Board. He is the immediate past president of the Michigan State Medical Society and has served on its Board of Directors since 1997. A Clinical Professor of Radiology at MSU Hurley Medical Center and Founder of AAPI, Flint, Michigan, USA. Founder and President of NRI Academy of Sciences (NRIAS), Chinakakani, Guntur Dist, Andhra Pradesh, India.

Mr. Chandra Sekhar Pogula earned a Bachelor's Degree in Biological Sciences from A.V College, Osmania University along with a Post Graduate Diploma in Sales & Marketing from Bharatiya Vidyabhavan and is aged about 49 years.

He has more than 28 years of experience out of which 14 years was his international exposure. He was a key member of the core team that led the growth of Super Max to be a worldwide market leader and help transform a typically wholesale driven product into recognized retail brand and in the process business visited to 47 countries spanning Middle East, Africa, North & South Americas & Caribbean islands. Before that he held a variety of sales and marketing positions with FMCG companies like Tiffany Foods (UAE), Bristol Myers Squibb(Oman), Nestle (India) & Glaxo India. Prior to joining Nettlinx, Sekhar had distinguished career at Super Max Corporation, world's No.2 disposable razor company, encompassing senior leadership roles in sales and marketing, administration & general operations and steering Super Max's voluminous business as General Manager - USA and Caribbean, Director - Sales & Marketing for Central & Latin America, Regional Manager for Middle East & Africa and Area Manager for Oman. He holds Directorship in Nettlinx Realty Pvt. Ltd., Nettlinx Channel Private Limited., and Multipoint Distributors Private Limited.

EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

Item No.5

The Board of Directors of the Company at their meeting held on August 13th, 2012 and subject to the approval of the members has re-appointed Mr Chandra Sekhar Pogula as Whole Time Director for a further period of 3 Years from October 24, 2012 to October 23, 2015 on the same terms.

The remuneration Committee of the Board at its meeting held on August 13th, 2012 has reviewed and recommended an overall remuneration by way of Salary, Dearness Allowance, Perquisites, Commission and other allowances upto a maximum amount equivalent to ₹ 1, 25,000 per month.

It has also recommended that:

i. subject to a limit of ₹ 1,25,000 per month towards Salary, Dearness Allowance, Perquisites, and other allowances, the terms and conditions may



be altered from time to time by the Board as it may in its discretion deem fit within the maximum amount payable to the Whole Time Director in accordance with Schedule XIII to the Act including any amendments thereto.;

ii. in the event of the absence or inadequacy of profits in any year,Mr Chandra Sekhar Pogula be paid a minimum remuneration as specified in Part II of Schedule XIII to the Companies Act, 1956 as in force in each financial year.

The Board has accepted the recommendations of the Remuneration committee and has approved the remuneration as mentioned above for the approval of the members in accordance with the

Provisions of Sections 198,269, 309 & 310 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956.

The Board recommends the resolution set out in item no: 5 of the notice for approval of the members

By Order of the Board for NETTLINX LIMITED

Sd/-**Dr. Manohar Loka Reddy**Chairman

Place: Hyderabad Date: 31-07-2013

Important Communication to Members

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circulars stating that service of notice / documents including Annual Report can be sent by e-mail to its members. To support this Green Initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses, in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold shares in physical form are requested to register the same with the Physical and Demat Registrars M/s. Venture Capital and Corporate Investments Private Limited, Regd.off: 12-10-167, Bharat Nagar, Hyderabad – 500 018. Tel: 91- 040 – 23818475 / 23818476, Fax: 040 – 23868023, **E-mail id**: info@vccilindia.com.



DIRECTORS REPORT

To

The Members

M/s. Nettlinx Limited

Your Directors have pleasure in presenting their 20th Annual Report on the business and operations of the Company for the financial year ended March 31, 2013.

FINANCIAL RESULTS

The financial performance of the Company for the financial year ended March 31, 2013 is summarized below:

₹ in lakhs

Particulars	For the	For the
•	Year ended	year ended
	31.03.2013	31.03.2012
Income from		
operations	553.24	503.13
And other income		
Total Expenditure	490.80	474.25
Interest	32.34	47.93
Depreciation	54.67	55.58
Profit / (Loss)	(24.57)	(74.64)
Before Taxation		
Current Tax	0.00	0.00
Deferred Tax Asset	4.84	4.32
Profit / (Loss) after	Гах (19.73)	(70.32)

REVIEW OF PERFORMANCE:

The Turnover of the Company for 2012-2013 for ₹ 466.14 Lakhs (operations), compared to ₹ 442.17 Lakhs (Operations) of the Previous Year. The Loss after Tax, for the year under review, decreased to ₹ 19.73 Lakhs as against ₹ 70.32 Lakhs of previous year.

Overall performance based on the consolidated Accounts, of your Company has registered a Net Profit of ₹ 58.33 Lakhs, as against of Net loss of ₹ 20.45 Lakhs in the previous year ending 31st March, 2012.

DIRECTORS

In accordance with the provisions of the Companies Act, 1956 and the Company's Articles of Association, Sri. J.V.Hanumantha Rao and Dr. Appa Rao Mukkamala retire by rotation at this Annual General Meeting and being eligible offer themselves for reappointment.

During the year Mr Chandra Sekhar Pogula has been re-appointed as Whole Time Director of the Company for further period of 3 years. Board recommends their appointments and resolutions placed before you for approval.

DIRECTORS' RESPONSIBILITY STATEMENT

In compliance of section 217 (2AA), as incorporated by the Companies (Amendment) Act, 2000, in the Companies Act, 1956, your directors confirm:

- a) That in the preparation of the accounts for the financial year ended 31st March, 2013 the applicable accounting standards have been followed along with proper explanation relating to material departures;
- b) That the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the company for the year under review;
- c) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities and
- d) That the Directors have prepared the accounts for the financial year ended 31st March 2013 on a going concern basis.

CORPORATE GOVERNANCE

Your Directors' affirm their commitment to the Corporate Governance Standards prescribed by The Securities and Exchange Board of India (SEBI). A report on Corporate Governance with Management Discussion and Analysis as required under Clause 49 of the Listing Agreement is Annexed to this report and marked as **Annexure-II**.

MANAGEMENT'S DISCUSSION AND ANALYSIS

As required by Clause 49 of the Listing Agreement with the Stock Exchanges, the Management's discussion and Analysis Report is enclosed as a part of this Report as **Annexure -I**



SUBSIDIARIES

The Company has four wholly owned subsidiaries namely Nettlinx Inc., Nettlinx Realty Pvt. Ltd. Nettlinx Channel Pvt. Ltd, and Host Department LLC.

Pursuant to the provision of Section 212(8) of the Act, the Ministry of Corporate Affairs vide its circular dated February 8, 2011 has granted general exemption from attaching the Balance Sheet, Profit and Loss Account and other documents of the subsidiary companies with the Annual Report of the parent Company. Accordingly the Company has availed the exemption from attaching the Balance Sheet, Profit and Loss Account and other documents of the subsidiary Companies.

A statement containing brief financial details of the subsidiaries for the financial year ended March 31, 2013 is annexed. The annual accounts of these subsidiaries and the related detailed information will be made available to any member of the Company/its subsidiaries seeking such information at any point of time and are also available for inspection by any member of the Company/its subsidiaries at the registered office of the Company. The annual accounts of the subsidiaries will also be available for inspection, as above, at registered office of the respective subsidiary companies.

AUDITORS

M/s. DEVA & CO Chartered Accountants, Statutory Auditors of the Company, hold office until the conclusion of the forthcoming Annual General Meeting and are eligible for reappointment. The Statutory Auditors have intimated to the Company that the appointment, if made, would be within the prescribed limits under section 224 (1-B) of the Companies Act, 1956 and that they are not otherwise disqualified within the meaning of subsection (3) of section 226 to the Companies Act, 1956, for such appointment.

Mr. P L N Sarma, Cost Accountants, Hyderabad have been appointed as Cost Auditors of the Company to conduct Audit of Cost Accounts records to be maintained by the Company for the year ended 31.03.2014.

The notes to the accounts referred to in the Auditors' Report is self explanatory and therefore do not call for any further Comments.

PUBLIC DEPOSITS

Your Company has not accepted any deposits and, as such, no amount of principal or interest was outstanding as at the close of the Financial Year

STATUTORY INFORMATION

During the year under review, there were no employees drawing remuneration in excess of the limits laid down in section 217(2A) of the Companies Act, 1956 read with (Particulars of Employees) Rules, 1975.

PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information required under Section 217(1)(e) of the Companies Act, 1956 read with Rule 2 of the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules 1988 are set out in **Annexure III**, attached hereto and forms part of this report.

EMPLOYEE STOCK OPTION PLANS

Company has offered Stock Options to the employees under Nettlinx Stock Option Plan 2007 aggregating to 1,85,000 options at a price of Rs. 11.20. For the year ending 31st March, 2013 there are 6,15,000 stock options outstanding, and vesting options to the extent of 50% will fall due on 31.08.2013

Disclosures Pursuant to Para 12 of the Securities Exchange Board of India (Employees Stock Options Scheme and Employees Stock Purchase Scheme) Guidelines, 1999 are set out as **Annexure IV** to the report.

ACKNOWLEDGEMENTS:

Your Directors place on record their sincere appreciation for the services of the Department of Telecommunications (DOT), Bankers and the Software Technology Park of India (STPI). Your Directors also place on record their sincere appreciation and gratitude for the valuable assistance, support and co-operation from the Company's Customers, Employees and shareholders during the period under review.

for and on behalf of the Board

Sd/-

(Dr. Manohar Loka Reddy)

Chairman

Date: 31-07-2013 Place: Hyderabad



ANNEXURE-I

MANAGEMENT'S DISCUSSION & ANALYSIS REPORT:

1. INDUSTRY OVERVIEW:

Changing economic and business conditions, evolving consumer preferences, rapid technology and adoption of globalization are creating an increasingly competitive market environment that is driving corporations to transform the manner in which they operate. Companies are now focusing more on their core business objectives such as revenue growth, profitability and asset efficiency.

Technology has now evolved from merely driving cost efficiency. It is now also driving business value. The ability to design, define develop and implement and maintain advanced technology platforms and business solutions to address business needs has become a competitive advantage and priority for corporations worldwide.

As a result, there is an increasing need for highly – skilled professionals in the market to help corporations transform their business, optimize operations and drive innovation by leveraging technology. At the same time enterprises are reluctant to expand their internal IT Department and increase costs. These factors have led to increased reliance of corporations on their outsourcing providers and are expected to continue to drive future growth for outsourced technology services.

2. BUSINESS

2.1 OVERVIEW

Nettlinx is an Internet Infrastructure initiative of the Nettlinx group. The company started its ISP/NLD operations in the year 1999 and has been catering to the networking requirements of the domestic enterprise market since then. It has a Class B license to operate as an Internet Service Provider (ISP), NLD, ITSP and Call Centre (OSP) Services Provider. Nettlinx offers state-of-the-art Managed Network Services to enterprises across Andhra Pradesh. Nettlinx operates through a direct presence in 40+ locations. It has proved to be a best ISP in providing fully converged network platform (Data, Voice and Video

application support) to Enterprises across Andhra Pradesh.

Partnering with National Telco's we provide state-of-the-art products and solutions for network requirements of organizations. Nettlinx's statewide presence and experience in the field of Internet related services offers our esteemed clients a high degree of satisfaction.

Nettlinx operates through a network which is built on world class technology and unparallel infrastructure. The fully redundant, carrier agnostic backbone architecture enables us to deliver high network uptimes and network availability to our customers. Each of the Nettlinx POPs are equipped to provide all the latest WAN protocols.

Nettlinx offers a complete range of network solutions like VPN, Internet, Network Management Services, Data Centre and Colocation Services and Value Added Services like Internet Telephony and Enterprise Mailing Solutions etc. With a proven record of offering robust network connectivity solutions. With multihoming, fully redundant, the company has created a reliable network infrastructure which is trusted by customers for supporting various applications. With years of experience and a long list of satisfied customer base, the company is set to surge new heights emerge as a best ISP in the Andhra Pradesh market.

Our connectivity services have been fulfilling the need to run applications like Live Video Streaming, Mailing, Web services etc across multi-location enterprises in various verticals as Electronic Media, Financial Institutes, FMCG, Education etc.

2.2 STRATEGY:

The Company's strategy to support longer term growth is to continually extend the core IT services business by expanding its geographic reach, industry coverage and service capabilities and by deepening existing client relationships, building or acquiring emerging businesses and adopting or creating new business models and business solutions strategic partner capable of reliably delivering innovative solutions.



2.3. TECHNOLOGY:

Nettlinx continues to invest in futuristic areas related to networking services & solutions like Internet Bandwidth Services , Internet Telephony, Managed Data Centre, Co-location Services, Managed Data Centre Services, Managed Network Services and Wireless Broadband Services

The Company has continued to make a difference to its customers and society. Whilst improving quality and efficiency of current offerings, the Company's customer focused technology initiatives have helped its customers prepare for future challenges.

3. OUTLOOK, RISKS AND CONCERNS.

3.1 OUTLOOK

There are many challenges faced by nearly every industry in today's global marketplace. Nettlinx has the depth and breadth of experience and expertise that you need to achieve your business goals and succeed amidst the fiercest competition. The uncertainties in the global market, business model redundancy, supply side risks and financial risks are the major threats faced by IT industry.

The Company believes in building and maintaining deep customer relationships and become a trusted business partner to global enterprises. The Company views industry segmentation, customer-centric organization as an important enabler to achieve such mission. By building business units around groups of key clients in each industry vertical and giving end-to-end sales and delivery responsibility to the business head, the Company can ensure high levels of accountability, superior customer service and intimacy.

In order to strengthen future sustainability of the business model, the Company also believes in pursuing non-linear growth opportunities, which would bring in revenue growth without commensurate growth in headcount.

Non-linearity in the current IT and IT enabled services businesses comes from productivity-enhancing tools, frameworks, solution accelerators and managed services engagements.

The Company believes in continued investments in technology, process maturity and deep domain expertise so as to result in superior outcome for clients and be recognised by the industry as benchmark in delivery excellence. The Company aims to strengthen Company's newer service offerings such as application development and maintenance, enterprise solutions, IT infrastructure services, engineering and industrial services and asset leveraged solutions. The Company believes to continuously engage in customer focused innovation and launch new offerings that use technology to address its clients' business problems.

3.2 RISKS AND CONCERNS:

The Company has been initiating various risk management programmes to combat strategic, operational and financial as well as compliancerelated risks across various levels of the organisation. It includes risk assessment and mitigation at the company level, business / functional unit level, relationship level and project level. The risk management process is continuously improved and adapted to the changing global risk scenario. The agility of the risk management process is monitored and reviewed for appropriateness with the changing risk landscape. The process of continuous evaluation of risks includes taking stock of the risk landscape on an event driven as well as quarterly basis.

4. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has in place adequate systems of internal control commensurate with its size and the nature of its operations. These have been designed to provide reasonable assurance with regard to recording and providing reliable financial and operational information, complying with applicable statutes, safeguarding assets from unauthorised use or losses, executing transactions with proper authorisation and ensuring compliance of corporate policies.

The Company has a well defined delegation of power with authority limits for approving revenue as well as expenditure. Processes for formulating and reviewing annual and long term business



plans have been laid down. It has continued its efforts to align all its processes and controls with best practices.

The Company has an audit committee, the details of which have been provided in the corporate governance report. The audit committee reviews audit reports submitted by the internal auditors. Suggestions for improvement are considered and the audit committee follows up on the implementation of corrective actions. The committee also meets the Company's statutory auditors to ascertain, inter alia, their views on the adequacy of internal control systems in the Company and keeps the Board of Directors informed of its major observations from time to time.

The internal audit process is designed to review the adequacy of internal control checks in the system and covers all significant areas of the Company's operations such as software delivery, accounting and finance, procurement, employee engagement, travel, insurance, IT processes in the Company. Safeguarding of assets and their protection against unauthorised use are also a part of these exercises.

Thus, the planning and conduct of internal audit is oriented towards the review of controls in the management of risks and opportunities in the Company's activities.

5. (A) DISCUSSION ON FINANCIAL PERFORMANCE-STANDALONE.

Revenues:

The Revenue of the Company for 2012-2013 was ₹ 553.24 Lakhs,reflecting a 10% growth over previous year's ₹ 503.13 Lakhs.

Expenditure:

The Expenditure for 2012-2013 has maintained ₹ 577.82 Lakhs compared to ₹ 577.76 Lakhs in 2011-2012.

Finance Costs:

During the year under review, the finance costs have reduced to ₹ 32.34 from the previous year's level of ₹ 47.93 Lakhs.

Personnel Costs:

Overall Personnel Costs have decreased to

₹ 140.10 Lakhs as against ₹ 152.46 Lakhs of previous year. This owing to rightsizing & better efficiencies.

Profit After Tax

The Loss for the year under review, decreased to ₹ 19.73 Lakhs as against ₹ 70.32 Lakhs of Previous Year, due to incremental sales, lesser interest costs, economy in employee costs and operational effienciencies.

Fixed Assets

The gross Fixed Assets as on 31st March 2013 was ₹ 2.94 Crores as against ₹ 3.68 Crores of Previous year.

(B) DISCUSSION ON FINANCIAL PERFORMANCE - CONSOLIDATED

The Consolidated Turnover of the Company has increased to ₹ 1146 Lakhs for 2012-2013 as against ₹ 870 Lakhs of Previous year, a growth of 31.72%, mainly an account of higher sales contribution from our subsidiary Company Nettlinx Realty Pvt. Ltd.,

Profit after Tax

The Consolidated Profit after Net Profit ₹ 58.33 Lakhs as against a Net Loss of ₹ 20.45 Lakhs in the previous year ending 31st March, 2012.

In the past, Your Company, as part of expansion plan in its core internet service business, was contemplating the possibility of obtaining Category-B ISP license to roll-out internet service distribution activity to several potential towns in selected states of India. However, owing to stiff market conditions, your Company is not fully convinced with the cost benefit analysis of locking up funds for Category-B license and the capital & recurring expenditure in this regard. Under the circumstances, our Company has shelved this proposal of going for category B License any more. Your Company's current operations restrict us within Andhra Pradesh geographical area by virtue of having only Bcategory license. We continue to tap some potential growth in the home broadband segment which gave us a slightly larger direct customer base with stable realizations. In this connection, we propose to aggressively plan our foray into more number of Tier-III rural towns



across Andhra Pradesh for acquiring / creating small networks in selective towns. Standalone ISPs continue to either lose money or achieve simple operational breakeven points owing to falling average revenue per user on account of stiff competition, entry of more players in a congested market place, incremental fixed & recurring costs inclusive of consumables & manpower and lastly distress sale prices .

With regards to our 100% subsidiary Host Department LLC , the operational breakeven point came down to USD 33 K Sale per month, partly on account of better product Mix & operational efficiencies . Hence The overall loss was brought down to a mere USD 7 K PM , translating into an operational loss of USD 84 K for the year .

Nettlinx Channel Pvt. Ltd – TV Channel foray was permanently shelved as its not viable . Company is no more interested in pursuing this diversification. Subject to commercial viability & Board approval, our company will exit out of this Company venture at the nearest opportune time.

Nettlinx Realty Pvt. Ltd. – Based on our Company's MOU with M/S ASHOK MEGASTRUCTURES PVT LTD, Nagpur, on 20th June 2012, towards outright sale of the balance land at Company's possession, equivalent to 3.00 Acres, The said transaction has been completed successfully with no changes whatsoever, as on 12 th Oct 2012.

6) MATERIAL DEVELOPMENTS IN HUMAN RESOURCES/INDUSTRY RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED:

The Company recognizes the importance and contribution of its human resources for its growth and development and is committed to the development of its people. The company has been practicing methods and practices for human resources with integrity, through a variety of services by using appropriate training, motivation techniques and employees' welfare activities. Industrial Relations were cordial and satisfactory.

As on 31st March'2013, the company has about 70 employees.

7. MATERIAL DEVELOPMENTS IN HUMAN RESOURCES.

The Company's innovative human resources management strategies supported its business growth in a challenging environment. The Company's HRD policy focuses on creating an environment where performance is rewarded, individuals are respected and associates get opportunities to realise their potential.

The company's Corporate HRD policy emphasizes on continuous, increased quality and commitment of its employees in order to succeed in the achievement of the corporate goals. The company provides employee development opportunities by conducting training programs to equip the employee with upgraded skills enabling them to adapt to the contemporary technological advancements.

The HRD Team strives for the enhancement of Human Resources Organization, systems, processes and procedures, using the principles of continuous quality improvement that incorporate quality service and excellent performance standards, increased accountability and maximizes cost-effectiveness.

CAUTIONARY STATEMENT

Certain statements made in the management discussion and analysis report relating to the Company's objectives, projections, outlook, expectations, estimates and others may constitute 'forward looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections and so on whether express or implied. Several factors could make significant difference to the Company's operations. These include climatic conditions and economic conditions affecting demand and supply, government regulations and taxation, natural calamities and so on over which the Company does not have any direct control.



ANNEXURE II

REPORT ON CORPORATE GOVERNANCE

1) Company's Philosophy on code of Corporate Governance

The Company firmly believes in and has consistently endeavored to practice good corporate Governance. The Company's Philosophy on Corporate Governance envisages the attainment of the highest levels of transparency, professionalism and accountability, in all facets of its operations, and in all its interactions with its stake holders, including shareholders and employees.

2) Board of Directors

The Board of Directors consists of 7 Directors. The Board has an optimum combination of Executive and Non-Executive directors.

a) Composition and Category of directors as on March 31, 2013

Category	No. of Directors
Promoter Directors	2
Executive Directors	1
Non-Executive Independent Directors	4
Total	7

The composition of the Board is in conformity with clause 49 of the Listing Agreement entered with the Stock Exchanges.

 Attendance of each director at the Board meetings held during the year 2012-13 and at the last Annual General Meeting

SI. No.	Name of the Director	Category	Designation	No. of Board Meetings attended	Attendance in last AGM held on 28.09.2012
1	Dr. Manohar Loka Reddy	Promoter, Non – Executive	Chairman	4	YES
2	Dr. Loka Narayan Reddy	Promoter, Non – Executive	Director	1	No
3	Sri. K. Kameswara Rao	Independent	Director	4	NO
4	Sri. J.V. Hanumanth Rao	Independent	Director	4	NO
5.	Sri. Chandra Sekhar Pogula	Executive	Whole Time Director	4	YES
6.	Sri. M. Vijay Kumar	Independent	Director	4	NO
7.	Dr. M. Appa Rao	Independent	Director	0	NO



c) No. of other Boards/Board Committees in which the Directors are either Member or Chairman as at March 31, 2013

SI. No.	Name of Director	Other Directorships	Membership Committee	Chairmanship Committee
1.	Dr. Loka Narayan Reddy	0	-	-
2.	Dr. Manohar Loka Reddy	8	-	-
3.	Mr. Chandra Sekhar Pogula	5	-	-
4.	Mr. K. Kameswara Rao	0	-	-
5.	Mr. J.V. Hanumanth Rao	0	-	-
6.	Mr. M. Vijay Kumar	3	-	-
7.	Dr. M. Appa Rao	0	-	-

d) No. of Board Meetings held and dates on which they were held during the year 2012-13

Quarter	No. of Meetings	Dates on which held
April – June 2012	1	14 th May 2012
July - September 2012	1	13 th August 2012
October – December 2012	1	26 th October 2012
January - March 2013	1	25 th January 2013
Total	4	

3) AUDIT COMMITTEE

The Audit Committee consists of Non-Executive Directors viz., Sri. K. Kameswara Rao, Chairman, Sri J. V. Hanumanth Rao, Sri. M. Vijay Kumar (The constitution of Audit Committee also meets with the requirements under Section 292 A of the Companies Act, 1956).

The Composition, role, functions and powers of the Audit Committee are in line with the requirements of applicable laws and regulations.

The Audit Committee shall oversee financial reporting process and disclosures, review annual financial statements, review adequacy of internal audit function, related party transactions, review financial and risk management policies, oversee compliance with Stock Exchange and legal requirements concerning financial statements, review auditor's qualifications (draft), compliance with Accounting Standards, recommending the appointment and renewal of external Auditor, fixation of Audit fee and also approval for payment for any other services, etc.

During the year, the Audit committee has met four times. Attendances of each member at the committee meeting were as follows:

Sl.No.	Name of Member	Status	No: of Meetings
1.	Sri. K. Kameswara Rao	Independent Director	4
2	Sri. J.V. Hanumanth Rao	Independent Director	4
3	Mr. M. Vijaya Kumar	Independent Director	4



4) Remuneration Committee

The Remuneration Committee consists of Non-Executive Independent Directors viz., Sri K. Kameswara Rao, Sri J. V. Hanumanth Rao and Sri M. Vijay Kumar .

The Remuneration committee has been constituted to recommend / review the Remuneration packages of the Executive Directors. The remuneration policy is in consonance with the existing

Industry practices and also with the provisions of the Companies Act, 1956.

Details of remuneration including the salary and perquisites paid, if any, to the following category of Directors, for the year ending 31.03.2013 is as follows:

- a) Executive Directors: Managing Director and Director & COO
 - i. Dr. Manohar Loka Reddy Chairman Nil
 - ii. Sri Chandra Sekhar Pogula Director & COO ₹ 15,00,000.00 PA (Rupees Fifteen Lakhs Only) up to 31.3.2013
- b) Non Executive Directors

No remuneration is paid to Non Executive Directors except sitting fees for attending the meeting of the Board and committees thereof.

c) One Meeting of Remuneration Committee was held during the period under Review.

5) Shareholders / Investors' Grievance Committee

Shareholders / Investors Grievance Committee consist of Sri. Chandra Sekhar Pogula, and Sri K. Kameswara Rao.

The Committee reviews redressing of Shareholders and investors Complaints like transfer of shares, non-receipt of Balance sheet, non-receipt of declared Dividends, etc besides complaints from SEBI, Stock Exchanges, and various Investor Forums. The Committee also oversees the performance of Registrar and Share Transfer Agents and recommends measures for overall improvement in the quality of investor's services.

i) Name and Designation of Compliance Officer: Mr. Chandrasekhar Pogula,

Address: Secretarial Officer, 5-9-22, 3rd Floor, My Home Sarovar Plaza, Secretariat Road, Saifabad, Hyderabad 500 063.

Contact Details: Ph: 91-040-23232200 / 23231621 Fax: 040-23231610

E-Mail: secretarial@nettlinx.org

- ii) Details of complaints for the year 2012-13: Nil
- iii) Details of requests received for the year 2012-13 is as follows:

S.No:	Nature	Number	Qty. of Shares
1.	Transfer of Shares	1	100
2.	Dematerialization / Rematerialization	7	437600
3.	Loss of Shares / Duplicate Shares	0	0
4.	Others	0	0
5.	Total	8	437700

All the requests were approved and dealt with and there were no pending valid requests as on 31st March 2013



6) General Body Meeting:

6.1. Location and Time for Last Three Annual General Meetings held:

Date	Venue	Time	No. of Special Resolutions
27.09.2012	ICWAI Bhavan, Sanath Nagar, Hyderabad	3.30 P.M	Nil
28.09.2011	ICWAI Bhavan, Sanath Nagar, Hyderabad	3.30 P.M	Nil
28.09.2010	Hotel Anmol Continental, Hyderabad	3.30 P.M.	Nil

No Special Resolutions were put through postal ballot last year.

No Resolutions are proposed to be conducted through postal ballot this year.

7) Disclosures

a) Disclosure on materially significant related party transactions i.e., transactions of the Company of material nature, with its promoters, the Directors or the Management, their Subsidiaries or Relatives, etc., that may have potential conflict with the interest of the Company at large -

During the year, the Company had not entered into any transaction of a material nature with any of the related parties, which were in conflict with the interest of the Company.

All transactions with the Related Parties were in the ordinary course of business and at arms length.

 Details of non-compliance by the Company, penalties, and strictures imposed on the Company by stock exchanges or SEBI, or any Statutory Authority, on any matter related to Capital markets, during the last three years – NIL

8) Means of Communication

Quarterly Results

Quarterly Results are normally published in the all India editions of the Business Standard (National Daily) and Andhra Jyothi (Regional Newspaper) along with the official news release.

All material information about the Company is promptly sent through facsimile / letters to the Indian Stock Exchanges where the Company's shares are listed.

The quarterly results and other official news release are displayed www.nettlinx.org

9) General Shareholders information

- 1. As indicated in the Notice to our shareholders, the Annual General Meeting of the Company will be held at ICWAI Bhavan, Beside Dena Bank, Post Office Road, Sanath Nagar, Industrial Estate, Hyderabad 500 018 on Monday, the 30th September, 2013 at 3.30 PM.
- 2. Tentative Calendar of events for the financial year April, 2013 March, 2014 is given below:

* Un audited financial results for	First Quarter	August, 2013
	Second Quarter	November, 2013
	Third Quarter	February, 2014
	Fourth Quarter	May, 2014



- 3. Book Closure: From, the 24th September, 2013 to the 30th September, 2013 (both days inclusive) for the purpose of Annual General Meeting.
- 4. (a) The Shares of the Company are listed on:
 - (i) The Bombay Stock Exchange, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001.
 - (ii) As Securities Exchange Board of India, Mumbai has De-recognized The Hyderabad Stock Exchange Limited your Company Shares are not listed / traded on the Hyderabad Stock Exchange Limited.
- (b) Depositories for Equity Shares: NSDL and CSDL
 - ISIN number for the company's equity shares: INE027D01019
 - Physical & Demat Registrars:

M/s Venture Capital & Corporate Investments Private Limited

Regd. Off: 12-10-167, Bharat Nagar,

Hvderabad 500 018.

Tel: 91-040-23818475 / 23818476, Fax: 040-23868023

E-mail:info@vccilindia.com

5. Stock Code: Scrip Code No. : Bombay Stock Exchange: 511658

Trading Symbol: Bombay Stock Exchange: Nettlinx

6. a) Stock Market Data

Bombay Stock Exchange (BSE)

Month & Year	High	Low
April,2012	11.38	9.85
May,2012	11.49	9.87
June,2012	9.90	9.60
July,2012	9.00	5.18
August,2012	5.61	4.63
September,2012	10.90	5.45
October,2012	11.70	3.65
November,2012	11.75	10.15
December,2012	9.94	5.56
January,2013	7.81	5.60
February,2013	7.05	4.95
March,2013	4.95	4.71

- b) The listing fee for the year 2012-2013 has been paid to the Stock Exchange, Mumbai.
- c) The Company has appointed **M/s Venture Capital & Corporate Investments Private Limited** for Physical and Demat shares and for redressal of related grievances and in this regard, shareholders may contact M/s. Venture Capital & Corporate Investment Private Limited at Regd. Off: 12-10-167, Bharat Nagar, Hyderabad 500 018, Tel: 91-040-23818475 / 23818476,Fax: 040-23868024, Email: info@vccilindia.com for their requirements.



d) The Company's shares are covered under the Compulsory dematerialization list and are transferable through the depository system. As per the internal quality standards, the Company has put in processes for physical share transfers and the same have been reviewed by the Investors Grievance Committee. Shares received for physical transfer are generally registered within a period of 30 days from the date of receipt, if the documents are clear in all respects. As regards shares held in Electronics form, the credit being given as per guidelines issued by SEBI/NSDL/CDSL.

7. (a) Shareholding Pattern as on 31st March 2013.

SI. No.	Category	No. of shares	Percentage
1	Promoters and promoter group	6641902	57.94%
2	Indian Financial Institutions, Banks, Mutual funds	800	0.01%
3	Foreign Institutional Investors/NRI's	44800	0.39%
4	Others	4776610	41.66%
	Total	11463312	100%

(b) Distribution of Shareholding Pattern:

No. of shares held	No. of shareholders	% of shareholders	No. of Shares(Issued Equity)	% of Shareholding
UPTO - 500	1705	70.95	282202	2.46
501 - 1000	291	12.11	260476	2.27
1001 - 2000	146	6.08	239631	2.09
2001 - 3000	75	3.12	195122	1.7
3001 - 4000	34	1.41	121519	1.06
4001 - 5000	39	1.62	186351	1.63
5001 -10000	49	2.04	367761	3.21
10001- Above	64	2.66	9810250	85.58
Total	2403	100	11463310	100

8. Dematerialization of Shares and Liquidity:

The Company appointed M/s. Venture Capital and Corporate Investments Private Limited as a Depository Transfer Agent (DTA) and signed tripartite agreements with NSDL/CDSL and Venture Capital & Corporate Investments Private Limited to facilitate dematerialization of shares. Shares received for dematerialization are generally confirmed, within a period of 10 days from the date of receipt, if the documents are clear in all respects. As on 31.03.2013, 92.00% of Companies Share Capital was dematerialized.



Liquidity of Shares: The shares of the Company are traded in the Stock Exchange, Mumbai (BSE).

9. Investor correspondence:

a) For transfer / dematerialization of shares and any other query relating to the shares of the Company.

M/s. Venture Capital and Corporate Investments Private Limited,

Regd.off:12-10-167, Bharat Nagar,

Hyderabad 500 018.

Tel: 91-040-3818475, 23818476,

Fax: 040-23868024,

Email: info@vccilindia.com

b) Any query on Annual Report please contact Secretarial Department,

M/s.Nettlinx Limited.

5-9-22, 3rd Floor, My Home Sarovar Plaza,

Secretariat Road, Saifabad, Hyderabad - 500 063.

Ph: 91-040-23232200; Fax: 23231610

Email: secretarial@nettlinx.org Website: www.nettlinx.com

10. Code of Conduct

The Nettlinx Code of Conduct as adopted by the Board of Directors is applicable to the directors, both executive and non-executive and Senior Management team comprising of members of Management one level below the Executive Directors, including the functional heads

CERTIFICATE OF COMPLIANCE WITH THE CODE OF CONDUCT

To.

The Shareholders

Nettlinx Limited

I hereby declare that all the Board members and Senior Management Personnel have affirmed compliance with the code of conduct adopted by the Company and have submitted declaration in this behalf for the year ended 31st March 2013

.

Sd/-**Dr. Manohar Loka Reddy** Chairman

Place: Hyderabad Date: 31-07-2013



CERTIFICATION BY CEO/ CFO OF THE COMPANY

- I, Chandra Sekhar Pogula, Director and Chief Operating Officer of Nettlinx Limited, to the best of my knowledge and belief certify that:
- I have reviewed the Balance Sheet, Statement of Profit and Loss Account, its schedule & notes
 to the accounts and cash flow statement for the year ended 31st March 2013 and that to the best
 of my knowledge and belief:
 - a) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading:
 - b) These statements together present a true and fair views of the Company's and are in compliance with existing accounting standards, applicable laws and regulations.
- I also certify, that based on my knowledge and the information provided to as, there are no transactions entered into by the Company during the year which are fraudulent, illegal or violate the Company's code of conduct.
- 3. I accept the responsibility for establishing and maintaining internal controls for financial reporting and that I have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and I have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which I am aware and the steps taken or propose to take to rectify these deficiencies.
- 4. I have indicated to the Auditors and the Audit Committee:
 - a) Significant changes in internal control during the year;
 - b) Significant changes in accounting policies during the year and that the same have been disclosed in notes to the financial statements; and
 - c) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system.

Place: Hyderabad Date: 31-07-2013 Sd/-Chandra Sekhar Pogula Director & COO



ANNEXURE III

Information as per Section 217 (1) (e) read with Companies (Disclosure of particulars in the report of Board of Directors) Rules 1988 and forming part of the Directors' report.

A. ENERGY CONSERVATION

The operations of your Company are not energy intensive. Your Company evaluates on an on-going basis new technologies and techniques to make infrastructure more energy efficient.

Adequate measures have been taken to reduce energy consumption.

B. TECHNOLOGY ABSORPTION

There was no Technology Absorption by the Company during the year under Review.

C. RESEARCH AND DEVELOPMENT.

There was no R & D carried on during the year under review.

D.FOREIGN EXCHANGE EARNINGS AND OUTGO:

Foreign exchange outflow: ₹ 3,72,665/-Foreign Exchange Inflow: ₹ 49,23,642/-

ANNEXURE IV

DETAILS OF STOCK OPTIONS:

(a) Pursuant to SEBI (ESOP and ESPS) Guidelines, 1999 , Details of Nettlinx Stock Option Plan 2007

SL NO.	DESCRIPTION	NETTLINX ESOPS2012
1	Options Granted During the Year 2009-10	4,15,000
2	Pricing Formula	Market Price as defined in SEBI (ESOS & ESPS)Guidelines, 1999 in Vogue - @ Rs.11.20
3	Options Vested	NIL
4	Options Exercised	NIL
5	Total No of Shares Arising As A Result of	NIL
6	Exercise of Options	NIL
7	Options Lapsed	20,000
8	Variation of Terms of Options	NIL
9	Money Realized by Exercise of Options	NIL
10	Total No of Options in Force	1,85,000
11	Options Granted	6,15,000





(b) LIST OF EMPLOYEES / DIRECTORS TO WHOM OPTIONS ARE GRANTED

SI.No.	Name	No. of Options
1	Mr.Chandra Sekhar Pogula	75000
2	Mr.L.Balu	10000
3	Mr.B.Bala Bhaskara Rao	10000
4	Mr.G.Vidya Sagar	10000
5	Mr.P. Vasanth	5000
6	Mr.J. Shyam Kumar	5000
7	Mr.R. Аууарра	5000
8	Mr.A. Uday Kiran	5000
9	Mr.Sreekanth Reddy Puthalpat	50000
10	Mr.K. Raju	5000
11	Mr.P. Anil Kumar	5000
	Total	185000

Blocked for Future Allocation to Employees

6,15,000

(800000 - 185000 = 6,15,000)

- (c) Any other employee who received a grant in any one year of options amounting to 5% or More to options granted during the year **NiI**
- (d) Identified employees who were granted option, during any one year, Equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions)of the Company at the time of grant. **Nil**



Auditor's certificate on Corporate Governance

To

The Members of Nettlinx Limited.

We have examined the compliance of conditions of Corporate Governance by **Nettlinx Limited** (the Company), for the year ended 31st March 2013, as stipulated in clause 49 of the Listing Agreement of the said Company with stock exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was carried out in accordance with the Guidance Note on Certification of Corporate Governance (as stipulated in clause 49 of the Listing Agreement), issued by the Institute of Chartered Accountants of India and was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affaires of the Company.

for **M/s. DEVA & CO**Firm Reg.No.000722S
Chartered Accountants

Sd/-

(K. SRINIVASULU REDDY)

Partner
Membership No.024191

Place: Hyderabad Date: 30.5.2013



INDEPENDENT AUDITOR'S REPORT

To the Members of Nettlinx Limited Report on the Financial Statements

We have audited the accompanying financial statements of **Nettlinx Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2013, the Statement of Profit and Loss and Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India including Accounting Standards referred to in section 211(3C) of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amount and disclosures in the financial statements. The procedures selected depend on the auditor's judgment including the assessment of the risks

of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.

- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013:
- (b) In the case of the Statement of Profit and Loss, of the loss for the year ended on that date; and
- (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) order, 2003("the order") issued by the Central Government of India in terms of Section 227(4A) of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the order.
- As required by Section 227(3) of the Act, We report that:



- a. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
- c. The Balance Sheet, the Statement of Profit and Loss, and the cash Flow Statement dealt with by this report are in agreement with the books of account.
- d. In our opinion, the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement comply with the accounting standards referred to in Section 211(3C) of the Act;

e. On the basis of the written representations received from the directors as on March 31st, 2013, taken on record by the board of directors, none of the directors is disqualified as on March 31, 2013 from being appointed as a director in terms of Section 274(1) (g) of the Act.

for **M/s. DEVA & CO**Chartered Accountants
Firm Reg.No.000722S

Sd/-(K. SRINIVASULU REDDY) Partner Membership No.024191

Place: Hyderabad Date: 30.05.2013



Annexure to Independent Auditor's Report

Referred to in Paragraph 1 under the heading of "Report on Other Legal and Regulatory Requirements" of our report of even date

- In respect of its fixed assets
 - The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets on the basis of available information.
 - b) As explained to us, all the fixed assets have been physically verified by the management in phased periodical manner, which in our opinion is reasonable, having regard to the size of the Company and nature of its assets. No material discrepancies were noticed on such physical verification.
 - c) In our opinion, the Company has not disposed off a substantial part of its fixed assets during the year and the going concern status of the Company is not affected.
- 2. In respect of its inventories:
 - a) The inventories have been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
 - b) In our opinion and according to the information physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - The Company has maintained proper records of inventories. As explained to us, there were no material discrepancies noticed on physical verification of inventories as compared to the book records
- In respect of loans, secured or unsecured, granted or taken by the Company to / from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act. 1956:
 - a) The Company has given loans to subsidiaries. In respect of the said loans, the outstanding amount as at the year – end is ₹ 187.58 lakhs.

- b) In our opinion and according to the information and explanations given to us, the rate of interest and other terms and conditions of the loans given by the Company, are not prima facie prejudicial to the interest of the Company.
- c) In respect of the said loans, interest amounting to ₹ 31.47 lakhs is overdue as at March 31, 2013.
- d) The Company has not taken any loans during the year from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956 except an amount of ₹ 31.24 Lakhs interest free loan from the Director of the Company. Consequently, the requirements of Clauses (iii) (f) and (iii) (g) of paragraph 4 of the Order are not applicable.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchases of inventory and fixed assets and for the sale of goods and services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system.
- In respect of the contracts or arrangements referred to in Section 301 of the Companies Act, 1956.
 - (a) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements, that need to be entered in the register maintained under Section 301 of the Companies Act, 1956 have been so entered.
 - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts / arrangements entered in the Register maintained under section 301 of the Companies Act, 1956 and exceeding the value of ₹ 5,00,000 in respect of each party during the year have been made at prices which appear reasonable as per information available with the Company.



- According to the information and explanations given to us, the Company has not accepted any deposit from the public. Therefore, the provisions of Clause (vi) of paragraph 4 of the Order are not applicable to the Company.
- 7. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- 8. We have broadly reviewed the cost records maintained by the Company pursuant to the Company's (Cost Accounting Records) Rules, 2011 prescribed by the Central Government under Section 209(1) (d) of the Companies Act, 1956 and are of the opinion that prima facie the prescribed cost records have been maintained. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- 9. In respect of statutory dues:
 - According to the records of the Company, undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess, and other statutory dues have been generally regularly deposited with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the aforesaid dues were outstanding as at March 31, 2013 for a period of more than six months from the date of becoming payable.
- 10. The accumulated losses of the Company at the end of the financial year are not more than fifty percent of its net worth and the Company has not incurred cash losses during the financial year covered by the audit and in the immediately preceding financial year.
- 11. Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in repayments of dues to financial institutions and banks.
- 12. In our opinion and according to the explanations given to us and based on the information available, no loans and advances have been granted by the Company on the basis of security by way of

- pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not a chit fund / nidhi / mutual benefit fund / society. Therefore, the provisions of clause (xiii) of paragraph 4 of the Order are not applicable to the Company.
- 14. The Company has maintained proper records of the transactions and contracts in respect of dealing or trading in shares, securities, debentures and other investments and timely entries have been made therein. All shares, securities and other investments have been held by the Company in its own name.
- The Company has not given any guarantees for loans taken by others from banks and financial institutions.
- 16. The Company has not raised new term loans during the year. The term loans outstanding at the beginning of the year have been applied for the purposes for which they were raised.
- 17. According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we are of the opinion that there are no funds raised on short-term basis that have been used for long-term investment.
- The company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the companies Act, 1956.
- 19. The company does not have any debentures and hence the applicability of the clause regarding the creation of security or charge in respect of debentures issued does not arise.
- The company has not raised any monies by way of public issues during the year.
- 21. In our opinion and according to the information and explanations given to us, no material fraud on or by the company has been noticed or reported during the year.

for **M/s. DEVA & CO** Chartered Accountants Firm Reg.No.000722S

Sd/-(K. SRINIVASULU REDDY)

Partner Membership No.024191

Place: Hyderabad Date: 30.05.2013



S.No	o Particulars	Note	As at	As at
		No.	31st March, 2013 ₹	31st March, 2012 ₹
EQL	JITY AND LIABILITIES:			
A.	Share Holders' Funds:			
	(a) Share Capital	2	11,46,33,120	11,46,33,120
	(b) Reserves & Surplus	3	4,64,08,891	4,83,82,188
B.	Non Current Liabilities			
	(a) Long Term Borrowings	4	10,32,379	24,52,067
	(b) Other Long Term Liabilities	5	34,91,707	20,55,537
	(c) Long Term Provisions	6	9,41,478	7,98,325
С	Current Liabilities			
	(a) Short Term Borrowings	7	1,24,33,832	1,33,10,000
	(b) Trade Payables	8	35,24,400	49,70,152
	(c) Other Current Liabilities	9	58,91,225	2,31,14,107
			18,83,57,032	20,97,15,497
ASS	SETS:			
A.	Non Current Assets			
	(a) Fixed Assets:			
	Tangible Assets	10	2,94,84,094	3,68,55,015
	(b) Non Current Investments	11	8,70,71,246	9,22,21,536
	(c) Deferred Tax Assets (Net)	29	44,17,859	39,33,740
	(d) Long Term Loans & Advance		66,00,788	63,37,566
	(e) Other Non Current Assets	13	76,42,085	1,09,86,127
B.	Current Assets			
	(a) Current Investments	14	-	7,94,800
	(b) Inventories-Traded Finished		7,19,988	7,60,832
	(c) Trade Receivables	16	1,11,94,510	57,71,990
	(d) Cash & Cash Equivalents	17	4,22,394	3,46,345
	(e) Short Term Loans & Advance		3,47,91,449	5,06,02,499
	(f) Other Current Assets	19	60,12,619	11,05,047
			18,83,57,032	20,97,15,497
	nificant Accounting Policies	1		
	es on Financial Statements	2 to 31		
AS p	per our report of even date for DEVA & CO. ,	for and on h	ehalf of the Board of	Directors
(Chartered Accountants	ioi and on be	enan or the board or	Directors
	Firm Reg. No.000722S			
	Sd/- K. Srinivasulu Reddy) (Sd/-	W. V. (1.V. L.	Sd/- anumanth Rao)
•	Partner Membership No.024191	Manohar Loka Redd Chairman	ıy) (J.V. п	Director
Plac	e: Hyderabad		Sd/-	
Date	e : 30-05-2013		(Chandra Sekhar Poor & COO and Compli	



Date: 30-05-2013



S.No	o. Particulars	1	Note No.	Current Year ₹	Previous Year ₹
I.	Revenue from Operations		20	4,66,14,530	4,42,17,92
II.	Other Income		21	87,10,132	60,94,936
III.	Total Revenue (I + II)			5,53,24,662	5,03,12,85
IV.	Expenses:				
	(a) Changes in inventories of sto	ock in trade	22	40,844	59,36
	(b) Employee Benefits expense		23	1,40,10,748	1,52,46,669
	(c) Finance Costs		24	32,34,370	47,92,98
	(d) Depreciation and amoritizati	on Expenses	s10	54,67,543	55,58,19
	(e) Operation and other expens	es	25	3,50,28,573	3,21,19,77
	Total Expenses			5,77,82,078	5,77,76,99
V.	Profit /(Loss) Before Tax (III-IV)			(24,57,416)	(74,64,135
VI.	Tax Expense:				
	(1) Current Tax			-	
	(2) Deferred Tax - Asset		29	4,84,119	4,31,86
VII.	Profit /(Loss) for the year			(19,73,297)	(70,32,274
VIII.	Earning/(Loss) Per Share		28		
	Basic			(0.17)	(0.61
	ificant Accounting Policies s on Financial Statements	2	1 to 31		
C F (K	for DEVA & CO., hartered Accountants Firm Reg. No.000722S Sd/- S. Srinivasulu Reddy) Partner lembership No.024191	for an Sd/ (Manohar Lok Chairn	ka Reddy		Sd/- numanth Rao) irector
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(Chandra Sekhar Pogula)
Director & COO and Compliance Officer



CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31st 2013

			(₹. In lakh
		Current Year	Previous Year
١.	CASH FLOW FROM OPERATING ACTIVITIES		
	Net Profit/(loss) before tax as per Statement of Profit and Loss Adjusted For:	(24.57)	(74.64)
	Depreciation and Amortisation Expense	54.67	55.58
	Provision for diminution in the value of investment	51.50	37.41
	Interest Income	(53.27)	(30.34)
	Effect of Exchange Rate Change	(0.96)	(0.60)
	Operating profit before working capital changes	27.36	(12.59)
	Adjusted For:		
	Trade and Other Receivables	(15.62)	25.17
	Inventories	0.41	0.59
	Trade and Other Payables	(170.89)	81.01
	Net Cash from Operating Activities	(158.74)	94.18
3.	CASH FLOW FROM INVESTING ACTIVITIES		
	Purchase of Fixed Assets	(5.37)	(64.53)
	Purchase of Investments	-	(70.00)
	Sale of Fixed Assets	24.40	5.72
	Sale of Investments	7.95	0.00
	Movement in Loans and Advances	155.48	63.48
	Interest Income		24.05
	Net Cash Flow from Investing Activities	182.46	(41.28)
	CASH FLOW FROM FINANCING ACTIVITIES:		
	Repayment of Long term Borrowings	(14.20)	(70.24)
	Short Term Borrowings (net)	(8.76)	18.00
	Net cash Flow from/(used) in Financing Activities	(22.96)	(52.24)
	Net (Decrease)/ Increase in Cash and Cash equivalen	ts 0.76	0.66
	Opening Balance of Cash and Cash Equivalents	3.46	2.78
	Closing Balance of Cash and Cash Equivalents	4.22	3.46

As per our report of even date

for **DEVA & CO.**, Chartered Accountants

Firm Reg. No.000722S Sd/-

(K. Srinivasulu Reddy)
Partner

Membership No.024191

Place: Hyderabad Date: 30-05-2013 for and on behalf of the Board of Directors

Sd/-

(Manohar Loka Reddy) Chairman Sd/-(J.V. Hanumanth Rao)

Director

Sd/-

(Chandra Sekhar Pogula)
Director & COO and Compliance Officer

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COMPANY BACKGROUND:

Nettlinx Limited is a Category B licensed ISP, with operations in Andhra Pradesh started in 1999. Currently Nettlinx has its operations across major cities in Andhra Pradesh.

Nettlinx Limited provides a portfolio of high quality Internet solutions for data voice and security to cater to the corporate customer needs. Leveraging its technological and Regional presence, Nettlinx is able to bring value and strong support to the customers. Nettlinx has strategic and long lasting relationships with major Telecom Operators in India.

The Company is backed by over 14 years of experience, not to mention an uncompromising standard in the provision of best-in-class products and uninterrupted services. The Company delivers maximum uptime, expertise and specialist knowledge to assist both individuals and businesses in harnessing the benefits of Internet technology for real business productivity.

1. SIGNIFICANT ACCOUNTING POLICIES:

The accounts have been prepared primarily on the historical cost convention and in accordance with the relevant provisions of the Companies Act, 1956 and the Accounting Standards notified by the Companies (Accounting Standards) Rules 2006. The significant accounting policies followed by the company are stated below.

(a) USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures relating to contingent liabilities as at the date of financial statements and the reported amounts of revenues and expenses during the reporting year.

Differences between actual and estimates are recognized in the periods in which the results are known / materialized.

(b) FIXED ASSETS

Fixed Assets are stated at their historical cost of acquisition or construction, less accumulated depreciation/amortization and impairment loss. Costs include all costs incurred to bring the assets to their working condition and location. Assets retired from the active use and held for disposal are stated at lower of cost or net book value or net realizable value.

(c) DEPRECIATION ON FIXED ASSETS

The Company follows the straight-line method of charging depreciation on all its fixed assets. The Depreciation has been provided in the manner and at the rates prescribed in Schedule XIV to the Companies Act, 1956 on all the assets.

(d) INVESTMENTS

Current Investments are valued at lower of cost and fair value. Long term investments are valued at cost. Provision is made to recognize decline other than temporary in the carrying amount of the long term investments. Cost for overseas investments comprises of the Indian Rupee value of consideration paid for the investment translated at the exchange rate prevalent at the date of investment.

(e) EMPLOYEE BENEFITS

Retirement benefit costs are expensed to revenue as incurred. Contribution to defined Schemes such as Provident Fund and Employee's State Insurance Scheme are charged to Revenue. The Company provides for gratuity and compensated absences in accordance with the requirements of revised Accounting Standard – 15 of Employee Benefits.

(f) FOREIGN CURRENCY TRANSACTIONS

Transactions made during the year in foreign currency are recorded at exchange rate prevailing at the time of transaction. Realized gains or losses on foreign exchange transactions are recognized in the statement of profit and loss.



(g) Borrowing costs as mentioned in consolidated principles to be written here also.

(h) REVENUE RECOGNITION

Revenue from Online information and database access or retrieval recognized as the service is performed on the basis of actual usage of the company network in accordance with contractual obligation and is recorded net of service tax .The amount charged to subscribers for specialized features which entitle them to access the network of the company and where all other services or products paid for separately, are recognized when such features are activated.

(i) CASH FLOW STATEMENT

The cash flow statement is prepared under the indirect method set out in AS 3 on "Cash flow Statement" and presents cash flows by operation, investing and financing activities of the Company.

(i) INVENTORIES

Inventories are valued at lower of cost or net realizable value. Cost of inventories, includes all costs of purchases and other costs incurred bringing the inventories to their present location and condition. Costs of Inventories are determined under FIFO basis.

(k) LEASE RENTALS

Rental Income under operating lease is recognized on accrual basis over the lease term in the statement of profit and loss.

(I) EARNINGS PER SHARE

The company reports basic and diluted

earnings per share in accordance with AS 20 on "Earnings per share". Basic earnings per share are computed by dividing the net profit or loss for the year by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the net profit or loss for the year by the weighted average number of equity shares outstanding during the year as adjusted for the effect of all dilutive preferential equity instruments, except where results are anti dilutive

(m) TAXES ON INCOME

Tax expense for the year consists of deferred tax. Deferred tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. The effect on deferred tax assets and liabilities of a change in tax rates is recognized for the profit and loss account in the year of change. This year the company has recognized and carries forward Deferred Tax Asset only to the extent of reasonable certainty that sufficient future taxable income will be available against which Deferred Tax Asset can be realized.

(n) PROVISIONS AND CONTINGENT LIABILITIES

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the notes.



As at 31st March, 2012

NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2013

	As at 31st March, 2013	As at 31st March, 2012
Note 2 Share Capital Authorised Capital	₹	₹
2,00,00,000 Equity Shares of ₹ 10/- each	20,00,00,000	20,00,00,000
Issued, Subscribed & Paid up Capital 1,14,63,312 Equity Shares of ₹ 10/- each fully paid up	11,46,33,120	11,46,33,120

- (a) Reconcilation of Shares outstanding at the beginning and the end of the year There is no change in Equity Share Capital during the year ended March 31, 2013 and March 31, 2012.
- (b) Terms/rights attached to Equity Shares

The Company has only one class of Equity share having a par value of $\ref{10}$ each. Each holder of equity share is entitled to one vote per share.

As at 31st March, 2013

(c) Details of share holders holding more than 5% of equity shares in the Company

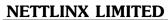
Name of Share Holder	No.of Shares	% Holding	No.of Shares	% Holding
Loka Narayan Reddy	39,23,224	34.22	39,23,224	34.22
Dr. Loka Manohar Reddy	16,43,392	14.34	15,74,866	13.74
Saranya Loka Reddy	5,99,386	5.23	5,99,386	5.23
Note 3 Reserves and Surplus	As at 31st	March, 2013 ₹	As at 31st	March, 2012 ₹
(a) Capital Reserve		1,50,00,000		1,50,00,000
(b) Securities Premium Account		2,45,99,575		2,45,99,575
(c) General Reserve		1,30,00,000		1,30,00,000
(d) Surplus/deficit in the Statement of Profit and Loss				
Opening Balance:	(42,17,387)		28,14,887	
(Loss) for the Year	(19,73,297)	(61,90,684)	(70,32,274)	(42,17,387)
		4,64,08,891		4,83,82,188
Note 4 Long Term Borrowings	As at 31st	March, 2013	As at 31st N	larch, 2012
	Non-Current	Current	Non-Current	Current
	₹	₹	₹	₹
Secured				
Vehicle Loan	10,32,379	14,19,688	24,52,067	13,90,121
	10,32,379	14,19,688	24,52,067	13,90,121
Terms and Conditions of Long Ter	m Borrowings			

Terms and Conditions of Long Term Borrowings

Vehicle Loan is taken from BMW Financial Services secured under hypothecation of the assets purchased.



Note 5 Other Long Term Liabilities	As at 31st	March, 2013 ₹	As at 31st March, 2012
Trade Payables		`	`
- to Related Party (Refer Note No.27)	14,53,091		14,53,091
- to Others	17,88,616	32,41,707	<u>3,52,447</u> 18,05,537
Rental Deposit		2,50,000	2,50,000
	_	34,91,707	20,55,537
Note 6 Long Term Provisions	As at 31st	March, 2013	As at 31st March, 2012
indice =	7.0 0.0.0	₹	7.6 at €1.5t mai on, ±€1.5
Provision for Employee Benefits			
Gratuity		6,47,901	4,97,801
Leave Encashment		2,93,577	3,00,524
	_	9,41,478	7,98,325
Note 7 Short Term Borrowings	As at 31st	March, 2013	As at 31st March, 2012
_		₹	, ₹
Secured		NII	70.00.000
- ICICI Bank - CC Account		Nil	70,00,000
- HDFC Bank - CC Account Unsecured		70,00,000	Ni
- from Director (Refer Note No.27)		54,33,832	23,10,000
- Inter Corporate Deposits		04,00,00 <u>2</u> Nil	40,00,000
- Intel Corporate Deposits		1111	70,00,000
Terms and Conditions of Short Term Bore	- = rowings	1,24,33,832	1,33,10,000
Terms and Conditions of Short Term Bord (i) CC is secured by hypothecation of book do Note 8 Trade Payables	ebts, outstand		eivables, claims, bills etc. As at 31st March, 2012
(i) CC is secured by hypothecation of book do Note 8 Trade Payables	ebts, outstand	ing amounts, red March, 2013 ₹	eeivables, claims, bills etc. As at 31st March, 2012
(i) CC is secured by hypothecation of book d	ebts, outstand	ing amounts, red March, 2013 ₹ 35,24,400	ceivables, claims, bills etc. As at 31st March, 2012 49,70,152
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables	ebts, outstand As at 31st	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en	ebts, outstand As at 31st - terprises is N	ing amounts, recommendation in the second s	As at 31st March, 2012 49,70,152 49,70,152 cords of the Company
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables	ebts, outstand As at 31st - terprises is N	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities	ebts, outstand As at 31st - terprises is N	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en	ebts, outstand As at 31st - terprises is N	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt	ebts, outstand As at 31st - terprises is N	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013 ₹	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012 1,00,00,00,002
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013 ₹	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012 1,00,00,002 13,90,122
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 lil as per the red March, 2013 ₹ Nil 14,19,688	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012 1,00,00,002 13,90,126 3,91,936
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borro	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013 ₹ Nil 14,19,688 Nil	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012 1,00,00,002 13,90,126 3,91,936
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrowing	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, rec March, 2013 ₹ 35,24,400 35,24,400 ill as per the rec March, 2013 ₹ Nil 14,19,688 Nil 73,964 71,427	eivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012 1,00,00,002 13,90,12 3,91,936 1,88,146
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrowing Others	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, rec March, 2013 ₹ 35,24,400 35,24,400 ill as per the rec March, 2013 ₹ Nil 14,19,688 Nil 73,964	eivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152 cords of the Company As at 31st March, 2012 1,00,00,002 13,90,12 3,91,936 1,88,146
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrouing Others Trade Deposit Received	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, rec March, 2013 ₹ 35,24,400 35,24,400 ill as per the rec March, 2013 ₹ Nil 14,19,688 Nil 73,964 71,427	249,70,152 49,70,152 49,70,152 200rds of the Company As at 31st March, 2012 1,00,00,002 13,90,12 3,91,936 1,88,146 76,672 16,63,896
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrouing Others Trade Deposit Received Advance received from Customers	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, red * March, 2013 * 35,24,400 35,24,400 ill as per the red * March, 2013 * Nil 14,19,688 Nil 73,964 71,427 6,09,524	249,70,152 49,70,152 49,70,152 249,70,1
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrounterest acrued and due on borrowing Others Trade Deposit Received Advance received from Customers Bank Book OD	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013 ₹ Nil 14,19,688 Nil 73,964 71,427 6,09,524 Nil	249,70,152 49,70,152 49,70,152 249,70,356 249,70,3
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrounterest acrued and due on borrowing Others Trade Deposit Received Advance received from Customers Bank Book OD Other Statutory Liabilities	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, red March, 2013 ₹ 35,24,400 35,24,400 iil as per the red March, 2013 ₹ Nil 14,19,688 Nil 73,964 71,427 6,09,524 Nil 13,53,758	249,70,152 249,70,70 249
(i) CC is secured by hypothecation of book do Note 8 Trade Payables Trade Payables Dues to Micro, Small and medium en Note 9 Other Current Liabilities Current maturities of long-term debt - ICICI Bank - Term Loan - Vehicle Loan Interest accrued but not due on borrowing Interest acrued and due on borrowing Others Trade Deposit Received Advance received from Customers Bank Book OD Other Statutory Liabilities Liability for Expenses	ebts, outstand As at 31st terprises is N As at 31st	ing amounts, recomplete in March, 2013 35,24,400 35,24,400 iil as per the recomplete in March, 2013 ₹ Nil 14,19,688 Nil 73,964 71,427 6,09,524 Nil 13,53,758 4,27,504	eeivables, claims, bills etc. As at 31st March, 2012 49,70,152 49,70,152





(Amount in ₹)

STATEMENT OF FIXED ASSETS & DEPRECIATION

		GROSS BLOCK	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		AC	ACCUMULATED DEPRECIATION	DEPRECIA	NOITA	NET B	NET BLOCK
Particulars	ASAT 01.04.12	ADDITIONS DURING	DELETIONS DURING	AS AT 31.03.13	AS AT 01.04.12	DURING THE YEAR	DELETIONS DURING	TOTAL 31.03.13	AS AT 31.03.13	AS AT 31.03.12
Tangible Assets			2							
Land	24,40,105	•	24,40,105		•			,	•	24,40,105
Buildings	1,20,17,910	,	٠	1,20,17,910	17,56,295	1,95,892	•	19,52,187	1,00,65,723	1,02,61,615
Plant & Machinery	11,97,23,765	4,86,607	•	12,02,10,372	10,61,04,925	38,30,352	•	10,99,35,277	1,02,75,095	1,36,18,840
Office Equipment	43,25,200	50,120		43,75,320	29,00,514	2,04,010	•	31,04,524	12,70,796	14,24,686
Furniture & Fixtures	75,36,711	,	•	75,36,711	61,51,127	3,10,422	•	64,61,549	10,75,162	13,85,584
Vehides	1,10,30,477		,	1,10,30,477	33,06,294	9,26,867		42,33,161	67,97,316	77,24,183
TOTAL	15,70,74,168	5,36,727	24,40,105	15,51,70,790	12,02,19,155	54,67,543	•	12,56,86,698	2,94,84,094	3,68,55,015
31st March, 2012	15,21,37,733	64,52,754	15,16,319	15,70,74,168	11,56,05,208	55,58,198	9,44,251	12,02,19,155	3,68,55,015	3,65,32,527



HEITEINA EIMITED		NEIILINX
Note 11 Non Current Investments	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
Investment in unquoted equity instrume	-	•
(a) of subsidiaries		
Trade Investments:		
i. Nettlinx Inc, USA	50,01,560	50,01,560
(6867 shares of \$15 each fully paid		
ii. Host Department, LLC USA	5,19,64,299	5,19,64,299
Less: Provision for Diminution	<u>2,33,10,513</u> 2,86,53,786	<u>1,81,60,223</u> 3,38,04,076
Non-Trade Investments:		
i. Nettlinx Reality Private Limited (309990 Equity Shares of	30,99,900	30,99,900
₹ 10 each fully paid up)		
ii. Nettlinx Channel Private Limited	4,20,00,000	4,20,00,000
(4200000 Equity Shares of		
₹ 10 each fully paid up) (b) of Associates		
i. Northeast Broking Services Ltd	1,16,000	1,16,000
(11600 Equity Shares of	, ,	, ,
₹ 10 each fully paid up)		
ii. Northeast Commodities Private Ltd (120000 Equity Shares of	12,00,000	12,00,000
₹ 10 each fully paid up)		
(c) of other entities		
LG IT Solutions Private Limited	70,00,000	70,00,000
(70,000 shares of ₹10/- each fully paid up with ₹90/-premium)	8,70,71,246	9,22,21,536
Tully paid up with \$ 90/-premium	As at 31st March, 2013	As at 31st March, 2012
	As at 315t Walcii, 2015	A3 at 313t Maich, 2012
Note 12 Long Term Loans and Advance	es	
Advance Taxes	66,00,788	63,37,566
	66,00,788	63,37,566
Since, the Appeal is pending before		
Tax for the Assessment years 1996-97 existence prior to amalgamation with Ne		
₹ 28,62,989/- is shown in Advance Taxe		ig in 103 Adjustinent account
Note 13 Other Non Current Assets	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
- In Fixed Deposits		
with more than 12 months maturity	04.00.705	04.40.040
(100% against Bank Guarantees)	21,22,765	21,10,942
- Other Deposits Long Term Trade Receivables	6,11,402	6,11,402
Unsecured, Considered Good	49,07,918	82,63,783
,	76,42,085	1,09,86,127



Long term trade receivables includes the balance debt of $\stackrel{?}{_{\sim}}$ 32,62,114/-receivable from M/s.Integrated Broadcasting Private Limited which was in arbitration proceedings.The Company has recovered an amount of $\stackrel{?}{_{\sim}}$ 33,35,914/- out of outstanding debt of $\stackrel{?}{_{\sim}}$ 65,98,028/-(as at 31st March,2012) by withdrawing the winding up petition and entering into arbitration proceedings during the year.

Note 14 Current Investr	nents	As at 31s	March, 2013	As at 31st March, 201	12
			₹		₹
Quoted - Investments					
i. Swarna Securities L					
(NIL, March 31, 201 Shares of ₹ 10 each			Nil	7.04.90	20
Shares of City each	rully paid up)			7,94,80	
			Nil	7,94,80	
Note 15 Inventories		As at 31s	: March, 2013 ₹	As at 31st March, 201	
			*		₹
 i. Traded Goods - Value or NRV which ever it 			7,19,988	7,60,83	22
OF INICO WHICH EVEL I	5 lower	-			
		=	7,19,988	7,60,83	
Note 16Trade Receivab	oles	As at 31s	: March, 2013 ₹	As at 31st March, 201	12 ₹
b) Outstanding for a pe	ariod exceeding S	iv Months	•		`
- from Related Partie			23,25,901	N	Nil
- from Others	30 (11010) 11010 110	J. _ 1	19,49,420	14,71,85	
a) Others			, ,	,,	-
- from Related Partie	es (Refer Note No	o.27)	9,28,360	11,37,79	97
- from Others	,	,	59,90,829	31,62,34	
		-	1,11,94,510	57,71,99	
Note 17 Cash and Cash	Fauivalents	As at 31st	March, 2013	As at 31st March, 201	
note in oden and oden	_qa.ra.oo	710 41 010	₹	710 at 010t maron, 201	₹
a) Balances with Banks	S				
- In Current Account	S		4,05,414	86,42	29
b) Cash on hand			16,980	2,59,91	17
			4,22,394	3,46,34	16
Note 18 Short Term Loa	ns and Advance	s As at 31s	March, 2013	As at 31st March, 201	12
			₹		₹
Loans and Advances to	Related Parties				
(Refer Note No.27)			1,87,57,917	3,26,93,02	
Advances to Suppliers			Nil	1,68,75	
Staff Advances			33,681	72,71	18
Balance with Government	•		0.070	k.	Vil
 Servicetax Credit I VAT Credit Receiv 			9,270 1,91,480	1,94,15	
Rental Deposits	anie		9,37,850	9,38,95	
Other Loans and Ad	lvances		9,37,650	9,36,95 165,34,88	
Office Luans and Ad	ivanices				
		:	3,47,91,449	5,06,02,49	າ ຍ ==





Note 19Other Current Assets	As at 31st March, 201	I3 As at 31st ₹	March, 2012 ₹
Interest Accrued but not due on FDRs	3,15,07	· 77	1,23,914
Interest Accrued and Due	50,09,69		5,05,263
Prepaid Expenses	3,38,09		1,27,982
Other Deposits/Receivables	3,49,75		3,47,888
·	60,12,61		11,05,047
Note 20Revenue from Operations	Current Ye		revious Year
-		₹	₹
 a) Sale of Products Sale of VOIP Telephones - VAT Sales 	52,80)7	66,999
b) Sale of Services			
Income from Bandwidth Services	4,01,08,13		3,70,88,208
Income from Web Solutions	14,86,07		18,73,741
Income from VOIP Sales	43,87	77	1,16,023
Income from ITES (export)			
Related Parties (Refer Note No.27)Others	35,64,142 13,59,500 49,23,64	12	50,72,950 Nil
	4,66,14,53	30	4,42,17,921
Note 210ther Income	Current Ye	_	revious Year
		₹	₹
Interest Income			
- from Related Parties (Refer Note No.27)		Nil	
- from Others	21,79,719 53,26,98	30,33,839	30,33,839
Rental Income - from Related Parties (Refer Note No.27)	10 24 669	19,24,668	
- from Others	19,24,668 4,94,120 24,18,78		29,00,829
Foreign Exchange Gain	96,02		59,961
Other Misc.Incomes	8,68,33		1,00,307
	87,10,13		60,94,936
Note 22 Changes in inventories of stock			revious Year
•		₹	₹
Inventories at the end of the year - Stock in	n Trade 7,19,98	38	7,60,832
Inventories at the beginning of the year - S	Stock in Trade 7,60,83	32	8,20,197
Net (increase)/ decrease	40,84	<u>14</u>	59,365
Note 23Employee Benefit Expenses	Current Ye	ar P ₹	revious Year ₹
Salaries	1,19,27,83	32	1,33,00,602
Contribution to Provident and Other funds	13,26,01	15	11,79,727
Staff Welfare	7,56,90)1	7,56,413
Staff Recruitment & Training		Nil	9,927
Employee Benefit expenses	1,40,10,74	18	1,52,46,669
•		==	· · ·





Note 24 Finance Cost	Current Year	Previous Year
	₹	₹
Interest	28,02,515	44,61,373
Finance charges	3,19,693	1,98,807
Bank Charges	1,12,162	1,32,803
	32,34,370	47,92,983
Note 25 Operation and Other Expenses	Current Year	Previous Year
	₹	₹
Bandwidth, leased circuit charges & service charg		1,44,16,324
Rent & Maintenance	31,01,323	30,54,004
Domain Registration expenses	1,72,201	1,61,421
Power and Electricity	21,86,069	19,23,759
Postage & Telegram expenses	92,788	79,733
Advertisement & Publicity	81,943	3,78,622
Telephone expenses	4,37,919	5,18,269
Computers & Networking Maintenance	30,53,700	28,74,140
Watch & Ward expenses	8,12,181	6,42,152
Travelling expenses	1,02,054	1,42,646
Local Conveyance	5,67,244	15,90,668
Vehicle Maintenance	5,82,222	5,46,022
Rates & Taxes	1,81,049	4,02,028
Insurance-Others	87,773	83,917
Annual Membership Fee(APNIC)	2,51,281	2,10,880
Demat Charges(NSL)	1,05,650	1,20,075
Legal & Professional Charges	3,02,295	2,28,000
Office Maintenance Expenses	3,53,521	2,82,707
Printing & Stationary Expenses	1,74,211	2,44,959
Loss on Sale of Investments A/c	3,50,550	Nil
Other Administrative Expenses	2,72,075	3,06,095
Provision for diminution in value of long term investment	51,50,290	37,40,757
Miscellaneous Expenditure Written Off	Nil	97,600
Audit Fees	75,000	75,000
	000	25,000
•	000	20,000
·	000	20,000
_	000	10,000
<u>10,</u>	3,50,28,573	3,21,19,778



Additional Information to the Financial Statement Note 26 Foreign Exchange Acitivity	nts Current Year ₹	Previous Year ₹
Expenditure in Foreign Currency Licence fee and domain registration charges	3,72,665	3,51,305
Earnings in Foreign Exchange Software Services(ITES)	49,23,642	50,72,950
Note 27 Related party disclosures: As per Account with the related parties are given below: Transactions during the Year with Related Parties		losures of transactions
Name of the Related Party i. Nettlinx Reality Private Limited	Relationship	
ii. Nettlinx Channel Private Limited iii. Host Depatment, LLC, USA iv. Nettlinx Inc, USA	Wholly Owned Subsid	iaries
i. North East Broking Services Ltdii. North East Commodities Private Ltd	Associates	
 i. Dr. Loka Manohar Reddy - Chairman ii. Chandra Sekhar Pogula - Director & COO and Compliance Officer (ii) Details of transaction between the Company and Comp		rsonnel
As	at 31st March, 2013 As a ₹	at 31st March, 2012 ₹
Sale of Services: Host Department, LLC, USA -		
Software Services(ITES)	35,64,142	33,11,837
Other Income - Rent Received	44.04.070	44.04.070
Northeast Broking Services Limited Northeast Commodities Services Limited	11,01,972 8,22,696	11,01,972 8,22,696
Other Income - Interest Nettlinx Reality Private Limited	31,47,267	0,22,090 Nil
Trade Payables: Nettlinx Inc, USA	14,53,091	14,53,091
Trade Receivables: Host Department, LLC, USA	32,54,261	11,37,797
Short Term Loans & Advances: Nettlinx Reality Private Limited	1,87,57,917	3,26,93,028
Unsecured Loan : Dr. Loka Manohar Reddy - Chairman	54,33,832	23,10,000
Managerial Remuneration : Chandra Sekhar Pogula - Director & COO and Compliance Officer	15,00,000	15,00,000



112112111122		NETTEN
Note 28Earnings per share	Current Year ₹	Previous Year ₹
i) Profit /(Loss) for the year	(19,73,297)	(70,32,274)
ii) Weighted average number of Equity Sha	res 1,14,63,312	1,14,63,312
iii) Weight average number of equity shares computing diluted earnings per share	in 1,14,63,312	1,14,63,312
iv) Face value of each Equity Share	10	10
v) Earning/(Loss) per share - Basic	(0.17)	(0.61)
Note 29 Deferred Tax (Asset)	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
Tax effect of items constituting deferred tax assets Arising on Account of timing		
difference in Depreciation	4,84,119	4,31,862
Add: Opening Balance of Deferred Tax Asset	39,33,740	35,01,878
	44,17,859	39,33,740
Note 30 Contingent Liabilities and Commitm	nents	
	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
Contingent Liabilities : Unexpired Bank Guarantees	21,22,765	21,10,942
Provisional License fee Assessment	43,30,195	43,30,195

Company has received **Revised** provisional license fee assessment notice from Department of Telecommunications-AP circle for the years 2005-06, 2006-07,2007-08and 2008-09 w.r.t ISP(IT) License for ₹ 43,30,195/- which is disclosed as contingent liability for the year ended 31st March 2012.However the management feels that even this demand is not tenable and hence liability is not provided in the books of accounts.

Note 31s

In line with revised Schedule VI, figures for the previous year have been regrouped, recast and rearranged.

for and on behalf of the Board of Directors

Sd/- Sd/-

(Manohar Loka Reddy) (J.V. Hanumanth Rao)

Chairman Director

Sd/-

Place: Hyderabad. (Chandra Sekhar Pogula)

Date: 30-05-2013 Director & COO and Compliance Officer



Consolidated Independent Auditor's Report

To The Board of Directors of **NETTLINX LIMITED**

Report on the Financial Statements

1. We have audited the accompanying consolidated financial statements of **NETTLINX LIMITED** ("the Company"), and its subsidiaries (collectively referred to as "the Group"), which comprise the Consolidated Balance Sheet as at March 31, 2013, the Consolidated Statement of Profit & Loss and the Consolidated Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position. consolidated financial performance and consolidated cash flows of the Group in accordance with accounting principles generally accepted in India including Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956 ("the Act"). This responsibilitity includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

3. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about

- whether the consolidated financial statements are free from material misstatements.
- An audit involves performing procedures to obtain audit evidence about the amount and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

- 5. In our opinion and to the best of our information and according to the explanations given to us, and based on consideration of the reports of the other auditors on the financial statements / consolidated financial statements of the subsidiaries as noted below, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India.
- (a) In the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at March 31, 2013;
- (b) In the case of the Consolidated Statement of Profit and Loss, of the profit of the Group for the year ended on that date and



(c) In the case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

Other Matters

 We did not audit the financial statements of four subsidiaries whose financial statements reflect total assets (net) of ₹ 422.15 lakhs as at March 31, 2013, total revenues of ₹746.99 lakhs and net cash flows amounting to ₹ 19.19 lakhs for the year ended on that date, as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose report has been furnished to us for the purpose of the consolidation, and our opinion, in so far as it related to the amounts included in respect of the subsidiaries, is based solely on reports of the other auditors

M/s. DEVA & CO

Chartered Accountants Firm Reg.No.000722S

Sd/-(K. SRINIVASULU REDDY) Partner Membership No.024191

Place: Hyderabad Date: 30.05.2013



S.No.	Particulars	Note No.	As at 31st March, 2013	As at 31st March, 2012
EQUIT	Y AND LIABILITIES:			
A. S	Share Holders' Funds:			
	a) Share Capital	2	11,46,33,120	11,46,33,120
	b) Reserves & Surplus	3	6,38,16,571	5,81,10,775
	c) Minority Interest		100	100
	Ion Current Liabilities			
	a) Long Term Borrowings	4	17,25,500	40,18,195
	b) Other Long Term Liabilities	5	85,40,942	6,02,446
	c) Long Term Provisions	6	9,41,478	7,98,325
	Current Liabilities			
•	a) Short Term Borrowings	7	2,78,00,714	2,91,59,877
	b) Trade Payables	8	1,44,05,992	1,74,70,467
(c) Other Current Liabilities	9	7,92,51,342	9,16,22,135
			31,11,15,759	31,64,15,440
ASSE				
	lon Current Assets			
(;	a) Fixed Assets:	4.0	4.40.40.005	4 00 04 407
	(i) Tangible Assets	10	4,16,48,295	4,98,61,467
	(ii) Intangible Assets	10	3,00,51,034	3,00,51,034
,	b) Non Current Investments	11	83,16,000	83,16,000
	c) Deferred Tax Assets (Net)	28	42,92,820	38,51,536
	d) Long Term Loans & Advances	12	82,43,008	52,86,755
,	e) Other Non Current Assets	13	93,48,405	1,59,94,178
	Current Assets	4.4	4.04.00.400	4 47 55 044
•	a) Current Investments	14 ods 15	4,64,30,120	4,47,55,044
•	b) Inventories-Traded Finished Godc) Trade Receivables	16	8,35,72,986	9,69,51,315
,	,	17	2,54,39,350	1,01,20,593
•	d) Cash & Cash Equivalents e) Short Term Loans & Advances	18	44,26,089	24,32,043
,	•	19	2,87,74,768	4,08,67,851
(1	f) Other Current Assets	19	2,05,72,884	79,27,624
			31,11,15,759	31,64,15,440
	cant Accounting Policies	1		
	on Financial Statements	2 to 30		
Cha	our report of even date for DEVA & CO. , artered Accountants in Reg. No.000722S	for and on beha	lf of the Board of Di	rectors
	Sd/-	Sd/-		Sd/-
`	Srinivasulu Reddy) (Man Partner mbership No.024191	ohar Loka Redd Chairman	y) (J.V. H	anumanth Rao) Director
	Hyderabad		Sd/- Chandra Sekhar Po	





(27,78,071)

S.N	lo. Particulars	Note No.	As at 31st March, 2013	As at 31st March, 2012
		140.	₹	₹
Ī.	Revenue from Operations	20	11,46,09,348	8,70,74,738
II.	Other Income	21	1,54,15,201	2,03,44,640
III.	Total Revenue (I + II)		13.00.24.549	10.74.19.378

CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2013

IV.

V. VI.

Total Revenue (I + II)		13,00,24,549	10,74,19,378
Expenses:			
(a) Changes in inventories of stock in trade	22	1,39,34,231	59,365
(b) Employee Benefits expense	23	3,00,53,865	3,47,42,442
(c) Finance Costs	24	1,19,09,668	53,46,136
(d) Depreciation and amoritization Expenses	s10	67,00,394	74,59,079
(e) Operation and other expenses	25	6,07,06,766	6,18,58,319
Total Expenses		12,33,04,924	10,94,65,341
Profit/(Loss) Before Tax (III-IV) Tax Expense:		67,19,625	(20,45,963)
(1) Current Tax		22,55,228	13,55,666
(Less): MAT credit		(9,28,067)	(2,33,723)
(2) Deferred Tax - Asset	28	4,41,284	3,89,835

VIII. Earning/(Loss) Per Share 27 Basic 0.51 (0.24)

Significant Accounting Policies 1 Notes on Financial Statements 2 to 30

As per our report of even date

VII. Profit/(Loss) for the year

for DEVA & CO... Chartered Accountants Firm Reg. No.000722S

Sd/-

(K. Srinivasulu Reddy) Partner

Membership No.024191

Place: Hyderabad Date: 30-05-2013 for and on behalf of the Board of Directors

58,33,748

Sd/-Sd/-

(Manohar Loka Reddy) (J.V. Hanumanth Rao) Chairman Director

Sd/-

(Chandra Sekhar Pogula) Director & COO and Compliance Officer



CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31st 2013

(₹ In lakhs)

			(₹. In lakh
	,	31st March, 2013	31st March, 201
A.	CASH FLOW FROM OPERATING ACTIVITIES		
	Net Profit/(loss) before tax as per		
	Statement of Profit and Loss	67.20	(20.46)
	Adjusted For:		
	Depreciation and Amortisation Expense	67.00	74.59
	Effect of Exchange Rate Change	(9.08)	(0.60)
	Interest Income	(101.31)	(30.34)
	Operating profit before working capital changes	23.81	23.19
	Adjusted For:		
	Trade and Other Receivables	(188.26)	(0.42)
	Inventories	133.78	(77.07)
	Trade and Other Payables	(73.54)	302.61
	Net Cash from Operating Activities	(104.21)	248.31
3.	CASH FLOW FROM INVESTING ACTIVITIES		
	Purchase of Fixed Assets	(9.27)	(100.39)
	Movement in Investments	(20.48)	(509.60)
	Sale of Fixed Assets	24.40	15.16
	Movement in Loans and Advances	91.37	313.64
	Interest Income	74.65	24.05
	Net Cash Flow from Investing Activities	160.67	(257.14)
С.	CASH FLOW FROM FINANCING ACTIVITIES:		
	Long term Borrowings (net)	(22.93)	(112.36)
	Short Term Borrowings (net)	(13.59)	121.50
	Net cash Flow from/(used) in Financing Activities	(36.52)	9.14
	Net (Decrease)/ Increase in Cash and Cash equivale	nts 19.94	0.31
	Opening Balance of Cash and Cash Equivalents	24.32	24.00
	Closing Balance of Cash and Cash Equivalents	44.26	24.31

As per our report of even date

for DEVA & CO.,

for and on behalf of the Board of Directors

Chartered Accountants Firm Reg. No.000722S

Sd/-

(K. Srinivasulu Reddy)

Partner Chairman Membership No.024191

Sd/-(Manohar Loka Reddy) (J.V. Hanumanth Rao)

Director

Place: Hyderabad

Date: 30-05-2013

(Chandra Sekhar Pogula)

Sd/-

Director & COO and Compliance Officer

Sd/-



PRINCIPLES OF CONSOLIDATION:

- (i) (a) The consolidated Financial Statements have been prepared in accordance with Accounting Standard 21 (AS 21) – "Consolidated Financial Statements" notified by the Companies (Accounting Standards) Rules, 2006. The Consolidated Financial Statements have been prepared under historical cost convention and on accrual basis. The accounting policies have been consistently applied by the Company and are in consistent with those used in the previous year.
- (a) The subsidiaries (Which along with NETTLINX LIMITED, the parent, constitute the Group) considered in the preparation of these consolidated financial statements are:

Name of the Company	Country of Incorporation	Percentage of ownership interest as at 31st March 2013	Percentage of ownership interest as at 31st March 2012
Nettlinx Inc	USA	100.00	100.00
Nettlinx Realty Private Limited	India	99.90	99.90
Nettlinx Channel Private Limited	India	100.00	100.00
Host Department LLC	USA	100.00	100.00

The financial statements of all the subsidiaries considered in the consolidated accounts are drawn up to 31st March, 2013.

Note 1. SIGNIFICANT ACCOUNTING POLICIES:

The accounts have been prepared primarily on the historical cost convention and in accordance with the relevant provisions of the Companies Act, 1956 and the Accounting Standards notified by the Companies (Accounting Standards) Rules 2006. The Significant Accounting Policies followed by the Company are stated below.

(a) USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures relating to contingent assets and liabilities as at the date of financial statements and the reported amounts of revenues and expenses during the reporting year.

Differences between actual and estimates are recognized in the periods in which the results are known / materialize.

(b) FIXED ASSETS AND GOODWILL

Fixed Assets are stated at their historical cost of acquisition or construction, less accumulated depreciation/amortization and impairment loss. Costs include all costs incurred to bring the assets to their working condition and location. Assets retired from the active use and held for disposal are stated at lower or net book value or net realizable value. Goodwill comprises the excess of purchase consideration over the fair value of net assets of the acquired enterprise.

(c) DEPRECIATION ON FIXED ASSETS

The Group follows the straight-line method of charging depreciation on all its fixed assets. The Depreciation has been provided in the manner and at the rates prescribed in Schedule XIV to the Companies Act, 1956 on all the assets.

(d) INVESTMENTS

Current Investments are valued at lower of cost and fair value. Long term investments are valued at cost. Provision is made to recognize decline other than temporary in the carrying amount of the long term investments.



(e) EMPLOYEE BENEFITS

Retirement benefit costs are expensed to revenue as incurred. Contribution to defined Schemes such as Provident Fund and Employee's State Insurance Scheme are charged as incurred on accrual basis. The Company also provides for gratuity and compensated absences in accordance with the requirements of revised Accounting Standard – 15 Employee Benefits.

(f) BORROWING COSTS

Borrowing costs attributable to the acquisition of a qualifying asset, as defined in AS-16 on "Borrowing Costs", are capitalised as part of the acquisition. Other borrowing costs are expensed as incurred.

(g) FOREIGN CURRENCY TRANSACTIONS

Transactions made during the year in foreign currency are recorded at exchange rate prevailing at the time of transaction. Realized gains and losses on foreign exchange transactions other than those relating to fixed assets are recognized in the statement of profit and loss.

(h) REVENUE RECOGNITION

Revenue from Online information and database access or retrieval recognized as the service is performed on the basis of actual usage of the Company network in accordance with contractual obligation and is recorded net of service tax. The amount charged to subscribers for specialized features which entitle them to access the network of the Company and where all other services or products paid for separately, are recognized and when such features are activated.

(i) CASH FLOW STATEMENT

The cash flow statement is prepared by the indirect method set out in AS 3 on "Cash flow Statement" and present cash flows by operation, investing and financing activities of the Company.

(j) INVENTORIES

Inventories are valued at lower of cost or net realizable value .Cost of inventories, includes of all costs of purchases, costs of conversion and other cost incurred bringing the inventories to their present location and condition. Costs of Inventories are determined under FIFO basis.

(k) LEASE RENTALS

Rental Income under operating lease is recognized on accrual basis over the lease term in the statement of profit and loss.

(I) EARNINGS PER SHARE

The company reports basic and diluted earnings per share in accordance with AS 20 on "Earnings per share". Basic earnings per share are computed by dividing the net profit or loss for the year by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the net profit or loss for the year by the weighted average number of equity shares outstanding during the year as adjusted for the effect of all dilutive preferential equity shares, except where results are anti dilutive

(m) TAXES ON INCOME

Current tax is determined as the amount of tax payable in respect of taxable income for the year. Deferred tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. The effect on deferred tax assets and liabilities of a change in tax rates is recognized for the profit and loss account in the year of change. This year the company has recognized and carries forward Deferred Tax Asset only to the extent of reasonable certainty that sufficient future taxable income will be available against which Deferred Tax Asset can be realized.

(n) PROVISIONS AND CONTINGENT LIABILITIES

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the notes.



As at 31st March, 2012

NOTES ACCOMPANYING THE CONSOLIDATED FINANCIAL STATEMENTS

	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
Note 2 Share Capital Authorised Capital 2,00,00,000 Equity Shares of ₹ 10/- each	20,00,00,000	20,00,00,000
Issued, Subscribed & Paid up Capital 1,14,63,312 Equity Shares of		
₹ 10/- each fully paid up	11,46,33,120	11,46,33,120

(a) Reconcilation of Shares outstanding at the beginning and the end of the year There is no change in Equity Share Capital during the year ended March 31, 2013 and March 31, 2012.

(b) Terms/rights attached to Equity Shares

The Company has only one class of Equity shares having a par value of ₹ 10/- each. Each holder of equity shares is entitled to one vote per share.

As at 31st March, 2013

(c) Details of share holders holding more than 5% of equity shares in the Company

Name of Share Holder	No.of Shares	% Holding	No.of Shares	% Holding
Loka Narayan Reddy	39,23,224	34.22	39,23,224	34.22
Dr. Loka Manohar Reddy	16,43,392	14.34	15,74,866	13.74
Saranya Loka Reddy	5,99,386	5.23	5,99,386	5.23
Note 3 Reserves and Surplus		·		
·	As at 31st	March, 2013 ₹	As at 31st	March, 2012 ₹
(a) Capital Reserve		1,50,00,000		1,50,00,000
At the beginning and at the end of	the year			
(b) Securities Premium Account At the beginning and at the end of	the year	2,45,99,575		2,45,99,575
(c) General Reserve At the beginning and at the end of	the year	1,30,00,000		1,30,00,000
(d) Foreign Currency Translation Rese	-	3,24,087		4,52,039
(d) Surplus/deficit in the Statement of Profit and Loss				
Opening Balance:	50,59,161		78,37,232	
Profit i (Loss) for the Year	58,33,748	1,08,92,909	(27,78,071)	50,59,161
		6,38,16,571		5,81,10,775
Note 4 Long Term Borrowings	As at 31st	March, 2013	As at 31st N	larch, 2012
	Non-Current	Current	Non-Current	Current
	₹	₹	₹	₹
Secured				
Vehicle Loan	17,25,500	22,92,695	40,18,195	21,71,713
	17,25,500	22,92,695	40,18,195	21,71,713
Terms and Conditions of Long Ter	m Borrowings			

Terms and Conditions of Long Term Borrowings

(i) Vehicle Loan is secured under hypothecation of the assets purchased.



Note 5 Other Long Term Liabilities	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹₹
Trade Payables	82,90,942	3,52,446
Rental Deposit	2,50,000	2,50,000
	85,40,942	6,02,446
Note 6 Long Term Provisions	As at 31st March, 2013	As at 31st March, 2012 ₹
Provision for Employee Benefits	•	`
(a) Gratuity	6,47,901	4,97,801
(b) Leave Encashment	2,93,577	3,00,524
(1)	9,41,478	7,98,325
Note 7 Short Term Borrowings	As at 31st March, 2013	As at 31st March, 2012
	₹	7.6 at 6.6ta. 6, 20.2
Secured		
- ICICI Bank - CC Account	Nil	70,00,000
- HDFC Bank - CC Account	70,00,000	Nil
Unsecured - ICICI Bank - Temporary Over Draft	_	15,01,052
- from Directors	1,47,41,714	1,15,43,825
- Others	60,59,000	51,15,000
- Inter Corporate Deposits	-	40,00,000
e. Co.perato Doposito	2,78,00,714	2,91,59,877
Terms and Conditions of Short Term Bor	rowings	
(i) CC is secured by hypothecation of book d	ebts, outstanding amounts, rece	eivables, claims, bills etc.
Note 8 Trade Payables	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
Trade Payables	1,44,05,992	1,74,70,467
•	1,44,05,992	1,74,70,467
Dues to Micro, Small and medium er Note 9 Other Current Liabilities		
Note 3 Other Ourrent Liabilities	A3 at 315t march, 2013	A3 at 313t Maich, 2012
Current maturities of long-term debt	•	`
- ICICI Bank - Term Loan		
- ICICI Dank - Term Loan	-	1.00.00.002
	- 22.92.695	1,00,00,002 21,71,713
- Vehicle Loan	22,92,695 Dowings 11.480	21,71,713
 Vehicle Loan Interest accrued but not due on borre 	owings 11,480	21,71,713 3,91,936
- Vehicle Loan	owings 11,480	21,71,713
 Vehicle Loan Interest accrued but not due on borrowin Interest acrued and due on borrowin 	owings 11,480	21,71,713 3,91,936
Vehicle Loan Interest accrued but not due on borrouin Interest acrued and due on borrowin Others Trade Deposit Received Advance received from Customers	owings 11,480 gs 73,964	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890
Vehicle Loan Interest accrued but not due on borround Interest acrued and due on borrowin Others Trade Deposit Received Advance received from Customers Bank Book OD	owings 11,480 gs 73,964 71,427 6,29,79,524	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890 95,80,006
Vehicle Loan Interest accrued but not due on borrowin Interest acrued and due on borrowin Others Trade Deposit Received Advance received from Customers Bank Book OD Other Statutory Liabilities	71,427 6,29,79,524 49,11,633	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890 95,80,006 24,21,306
Vehicle Loan Interest accrued but not due on borrowin Interest acrued and due on borrowin Others	71,427 6,29,79,524 49,11,633 19,56,322	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890 95,80,006 24,21,306 6,62,585
Vehicle Loan Interest accrued but not due on borrowin Interest acrued and due on borrowin Others Trade Deposit Received Advance received from Customers Bank Book OD Other Statutory Liabilities Liability for Expenses Employee related liabilities	71,427 6,29,79,524 49,11,633 19,56,322 65,51,157	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890 95,80,006 24,21,306 6,62,585 29,87,107
Vehicle Loan Interest accrued but not due on borrowin Interest acrued and due on borrowin Others	9 11,480 9 73,964 71,427 6,29,79,524 - 49,11,633 19,56,322 65,51,157 4,03,141	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890 95,80,006 24,21,306 6,62,585 29,87,107 16,08,772
Vehicle Loan Interest accrued but not due on borrowin Interest acrued and due on borrowin Others Trade Deposit Received Advance received from Customers Bank Book OD Other Statutory Liabilities Liability for Expenses Employee related liabilities	71,427 6,29,79,524 49,11,633 19,56,322 65,51,157 4,03,141 7,92,51,342	21,71,713 3,91,936 1,88,146 76,672 6,15,33,890 95,80,006 24,21,306 6,62,585 29,87,107 16,08,772 9,16,22,135



5-9-22, 3rd Floor, My Home Sarovar Plaza, Secretariat Road, Saifabad, Hyderabad- 500-63

(Amount in ₹)

STATEMENT CONSOLI		DATED FIXED ASSETS	ETS							
		GROSS BLOCK	CK		AC	ACCUMULATED DEPRECIATION	DEPRECIAT	NOIL	NET BLOCK	ГОСК
Particulars	ASAT 01.04.12	ADDITIONS DURING THE YEAR	DELETIONS DURING THE YEAR	AS AT 31.03.13	AS AT 01.04.12	DURING THE YEAR	DELETIONS DURING THE YEAR	TOTAL 31.03.13	AS AT 31.03.13	AS AT 31.03.12
Tangible Assets										
Land	24,40,105	•	24,40,105	•	•	•	•	•	•	24,40,105
Buildings	1,20,17,910	•	•	1,20,17,910	17,56,295	1,95,892	•	19,52,187	19,52,187 1,00,65,723 1,02,61,615	1,02,61,615
Plant and Machinery	15,05,05,681	4,86,607	•	- 15,09,92,288	12,80,00,624	46,06,000	•	13,26,06,625	13,26,06,625 1,83,85,664	2,25,05,059
Office Equipment	43,31,950	4,40,720	•	47,72,670	29,02,036	2,04,330	•	31,06,366	16,66,304	14,29,915
Furniture and Fixtures	76,47,890	,	•	76,47,890	61,94,956	3,18,888	•	65,13,844	11,34,046	14,52,934
Vehicles	157,50,631	-	•	1,57,50,631	39,78,792	13,75,283	•	53,54,075	53,54,075 1,03,96,556	117,71,839
Total	19,26,94,167	9,27,327	24,40,105	19,11,81,389	14,28,32,703	67,00,394	-	14,95,33,097 4,16,48,295	4,16,48,295	4,98,61,467
Intangible Assets										
Good will	3,00,51,034	•	ı	3,00,51,034	ı	•	•	•	3,00,51,034	3,00,51,034
Total	3,00,51,034	-	-	3,00,51,034	-	-	-	•	3,00,51,034	3,00,51,034
G.TOTAL	22,27,45,201	,9,27,327	24,40,105	22,12,32,423	14,28,32,703	67,00,394		14,95,33,097	7,16,99,329	7,99,12,501
31st March, 2012	21,42,22,124	100,39,396	15,16,319	15,16,319 22,27,45,201 13,63,17,875	13,63,17,875	74,59,079	9,44,251	14,28,32,703	14,28,32,703 7,99,12,501	7,79,04,249



Note 11 Non Current Investments	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
Investment in unquoted equity instruments		
(a) of subsidiaries		
 i. Northeast Broking Services Ltd (11600 Equity Shares of ₹ 10 each fully paid up) 	1,16,000	1,16,000
ii. Northeast Commodities Private Ltd (120000 Equity Shares of ₹ 10 each fully paid up)	12,00,000	12,00,000
LG IT Solutions	70,00,000	70,00,000
(70,000 shares of ₹ 10/- each		
fully paid up with ₹ 90/-premium)	83,16,000	83,16,000
Note 12 Long Term Loans and Advances	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
(a) Advance Taxes net of provisions	70,81,218	50,53,032
(b) MAT credit entitlement	11,61,790	2,33,723
	82,43,008	52,86,755

Since, the Appeal is pending before the Honourable High Court of A.P., in respect of Income Tax for the Assessment years 1996-97 and 1997-98 of Northeast Spinners Limited, a company in existence prior to amalgamation with Nettlinx Limited, the balance lying in TDS Adjustment account ₹ 28,62,989/- is shown in Advance Taxes.

Note 13 Other Non Current Assets	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
- In Fixed Deposits with more than 12 months maturity		
(100% against Bank Guarantees)	21,22,765	21,10,942
 Other Deposits Long Term Trade Receivables 	23,17,722	39,47,684
Unsecured, Considered Good	49,07,918	82,63,783
Others	<u>-</u> _	16,71,769
	93,48,405	1,59,94,178

Long term trade receivables includes the balance debt of ₹ 32,62,114/-receivable from M/s.Integrated Broadcasting Private Limited which was in arbitration proceedings.The Company has recovered an amount of ₹ 33,35,914/- out of outstanding debt of ₹ 65,98,028/-(as at 31st March,2012) by withdrawing the winding up petition and entering into arbitration proceedings during the year.

Note 14 Current Investments	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
Quoted - Investments		
 Swarna Securities Ltd 	-	7,94,800
(88850 Equity Shares of Rs.10 each	fully paid up)	
ii. LGS Global Ltd	4,64,30,120	439,60,244
(546512 Equity shares of Rs.10/-ead	ch fully paid up)	
	4,64,30,120	4,47,55,044
(Market Value of LGS Global Ltd Sha	ares is ₹ 1,46,19,972/-)	





No	ote 15 Inventories	As at 31st March, 2013	As at 31st March, 2012
(\/.	alued at lower of Cost or net realisable	₹	₹
•	lue , as physically verified and		
	rtified by Management)		
i.	Traded Goods	7,19,988	7,60,832
ii.	Stock In Process	8,28,52,998	9,61,90,483
		8,35,72,986	9,69,51,315
No	ote 16Trade Receivables	As at 31st March, 2013	As at 31st March, 2012
		₹	₹
b)		Months	
	Unsecured, Considered Good	19,49,420	45,16,554
a)			
	Considered Good	234,89,930	56,04,039
		<u>254,39,350</u>	<u>101,20,593</u>
No	ote 17 Cash and Cash Equivalents	As at 31st March, 2013	As at 31st March, 2012
		₹	₹
a)	Balances with Banks		
	- In Current Accounts	34,64,581	21,12,666
b)	Cash on hand	9,61,508	3,19,377
		44,26,089	24,32,043
No	ote 18 Short Term Loans and Advances	As at 31st March, 2013	As at 31st March, 2012
		₹	₹
Ad	Ivances to Suppliers	-	2,40,66,089
Sta	aff Advances	33,681	72,718
Ва	lance with Government Authority		
- ;	Service Tax credit receivable	9,270	•
- V	/AT Credit Receivable	1,91,480	1,94,157
Otl	hers Loans and advances	2,85,40,337	1,65,34,887
		2,87,74,768	4,08,67,851
	ote 19 Other Current Assets	As at 31st March, 2013	As at 31st March, 2012
No	nte 190ther Current Assets		
No	ote 190ther Current Assets	₹	₹
	erest Accrued but not due on FDRs	₹ 3,15,077	₹ 1,23,914
Int		-	1,23,914
Int Int	erest Accrued but not due on FDRs	3,15,077	1,23,91 ² 5,05,263
Inte	erest Accrued but not due on FDRs erest Accured and Due	3,15,077 21,77,154	
Inte Inte Pre Re	erest Accrued but not due on FDRs erest Accured and Due epaid Expenses	3,15,077 21,77,154 1,01,97,928	1,23,914 5,05,263 1,36,852





		NETTEIN
Note 20Revenue from Operations	As at 31st March, 2013 ₹	As at 31st March, 2012 ₹
a) Sale of Products	ζ.	*
Sale of VOIP Telephones - VAT Sales	52,807	66,999
b) Sale of Services	4 0 4 0 0 4 0 0	0.70.00.000
Income from Bandwidth Services	4,01,08,132	3,70,88,208
Income from Web Solutions	14,86,072	2,63,82,993
Income from VOIP Sales	43,877	1,16,023
Income from Other Operations	6,79,94,818	1,83,47,565
Income from Software Exports(ITES)	49,23,642	50,72,950
	11,46,09,348	8,70,74,738
Note 21 Other Income	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
Interest on Bank Deposits, ICD's and Loan	s 1,01,31,287	30,33,839
Rental Income	24,18,788	29,00,829
Dividend Income from Current Investments	-	289,723
Net gain on sale of Current Investments	-	1,39,63,112
Net gain on foreign currency transactions		
and translation	907,768	-
Other Misc.Incomes	19,57,358	1,57,136
	1,54,15,201	2,03,44,640
Note 22 Changes in inventories of finishe		
work-in-progress and stock-in-trade	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
Inventories at the end of the year - Stock in	Trade 7,19,988	7,60,832
Inventories at the beginning of the year -		
Stock in Trade	1,46,54,219	8,20,197
Net (increase)/ decrease	1,39,34,231	59,365
Note 23 Employee Benefit Expenses	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
Salaries	2,68,10,182	3,19,28,945
Contribution to PF, ESI & Group Insurance		20,17,490
Staff Welfare	7,69,208	7,86,080
Staff Recruitment & Training	-	9,927
Cian residential a realizing	3,00,53,865	3,47,42,442
Note 24 Finance Cost	As at 31st March, 2013	As at 31st March, 2012
Note 241 mande oost	₹	7.0 at 0 10t maron, 2012
Interest	1,10,72,757	47,07,348
Finance charges	5,53,273	2,91,447
Bank Charges		3,47,341
Dank Charges	2,83,638 1,19,09,668	
	1,19,09,000	53,46,136





Note 25Operation and Other Expenses	As at 31st March, 2013	As at 31st March, 2012
	₹	₹
Bandwidth, Leased Circuit Charges &		
Service Chargs	1,65,35,235	1,44,16,324
Rent & Maintenance	31,01,323	30,54,004
Domain Registration Expenses	23,77,302	24,62,352
Power and Electricity	22,15,608	19,53,686
Postage & Telegram Expenses	2,81,190	259,300
Advertisement & Publicity	338,748	455,777
Telephone Expenses	5,09,611	5,66,060
Computers & Networking Maintenance	33,84,927	28,79,294
Watch & Ward Expenses	8,12,181	6,42,152
Travelling Expenses	8,60,525	10,97,537
Local Conveyance	7,02,340	17,09,494
Loss on Sale of Shares	3,73,228	-
Vehicle Maintenance	6,79,714	7,47,531
Rates & Taxes	2,01,213	4,36,835
Insurance-Others	3,72,258	3,47,421
Annual Membership Fee(APNIC)	2,51,281	2,10,880
Demat Charges(NSL)	1,05,739	1,20,349
Legal & Professional Charges	11,74,069	5,14,158
Office Maintenance Expenses	4,00,159	2,82,707
Printing & Stationary Expenses	1,74,211	2,44,959
Other Adminstrative Expenses	25,54,112	63,74,387
USCIS Fees	4,71,730	6,39,606
Payment Gateway Fees	11,89,138	12,08,178
Data Center Expenses	65,45,030	75,46,819
H-Sphere Expenses	7,94,660	15,37,535
Management Fees	74,94,278	59,32,991
Other technical & operational expenses	14,91,989	21,56,747
System admin fees	32,67,070	28,86,350
Ticketing System fees	-	7,26,350
Virtual Office fee	2,58,119	2,43,914
Miscellaneous Expenditure Written Off	16,71,769	97,600
Audit Fees	1,18,009	1,07,023
	6,07,06,766	6,18,58,319
Additional Information to the Financial St Note 26 Foreign Exchange Acitivity	tatements	
	As at 31st March, 2013	As at 31st March, 2012
Expenditure in Foreign Currency	₹	₹
Licence fee and domain registration charg	ges 3,72,665	3,51,305
Earnings in Foreign Exchange		
Software Exports(ITES)	49,23,642	50,72,950





₹	₹
58,33,748	(27,78,071)
ares 1,14,63,312	1,14,63,312
1.14.63.312	1,14,63,312
10	10
0.51	(0.24)
	As at 31st March, 2012 ₹
`	`
4 84 119	4,31,862
1,01,110	1,01,002
(42.835)	(42,027)
,	34,61,701
	38,51,536
As at 31st March, 2013	As at 31st March, 2012
, ₹	, ₹
21,22,765	21,10,942
43,30,195	43,30,195
	1,14,63,312 1,14,63,312 10 0.51 As at 31st March, 2013

Company has received Revised provisional license fee assessment notice from Department of Telecommunications-AP circle for the years 2005-06, 2006-07,2007-08 and 2008-09 w.r.t ISP(IT) License for ₹ 43,30,195/- which is disclosed as contingent liability for the year ended 31st March 2012. However the management feels that even this demand is not tenable and hence liability is not provided in the books of accounts.

Note 30 In line with revised Schedule VI, figures for the previous year have been regrouped, recast and rearranged.

for and on behalf of the Board of Directors

Sd/- Sd/-

(Manohar Loka Reddy) (J.V. Hanumanth Rao)

Chairman Director

Sd/-

Place : Hyderabad. (Chandra Sekhar Pogula)

Date : 30-05-2013 Director & COO and Compliance Officer



STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956

S.No	Particulars	Nettlinx Inc	Nettlinx Realty Private Limited	Nettlinx Channel Private Limited	Host Department LLC
_	Financial period ended	March 31, 2013	March 31, 2013	March 31, 2013	March 31, 2013
2	Holding company's interest as of March 31, 2013	100.00% in capital	99.90% in equity shares	100.00% in equity	100.00% in capital
ო	Net aggreagte amount of Profits/ (Losses) of the subsidiary for the above financial year so far as they concern members of Nettlinx Limited.) i) Dealt within the accounts of Nettlinx Limited.	Ē	ΞZ	Ē	ΞΞ
	ii) Not dealt within the accounts of Nettlinx Limited.	₹(22,76,407)	₹ 79,57,607	₹ 9,77,782	₹ (48,13,972)
4	Net aggreagte amount of profits/ (losses) of the subsidiary for the previous financial years so far they concern members of Nettlinx Limited i) Dealt within the accounts of Nettlinx Limited.	Ē	Ξ̈́Z	Ë	Ë
	ii) Not dealt within the accounts of Nettlinx Limited.	₹ (13,98,190/-)	₹ (51,33,259/-)	₹ (15,736/-)	₹ (32,05,889/-)

For and on behalf of the Board of Directors

(Manohar Loka Reddy) Chairman

(J.V. Hanumanth Rao) Director

(Chandra Sekhar Pogula)

Director & COO and Compliance Officer



Nettlinx Limited

Registered Office: 5-9-22, 3rd Floor, My Home Sarovar Plaza, Secretariat Road, Saifabad, Hyderabad, 500, 063

	Hyderabad 500 063
	PROXYFORM
	being a Member(s) of above
named company, hereby appoint	of or failing him/her
	as my/our proxy to attend and vote for me/us, on my/our
behalf at the 20th Annual General Me	eting of the Company to be held Monday,30th of September
2013 at 03.30 PM at ICWAI Bhavan, Be	eside Dena Bank, Post Office Road, Sanath Nagar, Industrial
Estate, Hyderabad – 500 018	Affix
As Witnessed Signed this	
Cignoture	Revenue
Signature	Stamp.
Folio No./Client ID	
No. of shares held	
Tro. of charge field	
Note: The proxy in order to be effective should	be duly stamped, completed, signed and must be deposited
	any not less than 48 hours before the time for holding the
meeting.	
	Nettlinx Limited
	r, My Home Sarovar Plaza, Secretariat Road, Saifabad,
	Hyderabad 500 063
	ATTENDANCE SLIP
(Please prese	ent this slip at the Meeting venue)
	Annual General Meeting of the members of the company on 3.30 PM at ICWAI Bhavan, Beside Dena Bank, Post Office Hyderabad – 500 018.
Shareholders/Proxy's Signature	
Shareholders/Proxy's full name (In block letters)	
Folio No./ Client ID	No. of shares held
Note:	
Shareholders attending the meeting in slip and hand it over at the entrance of	person or by proxy are required to complete the attendance the meeting hall.

TO

If undelivered please return to:

NETTLINX LIMITED
5-9-22, 3rd Floor,
My Home Sarovar Plaza,
Secretariat Road, Saifabad,
Hyderabad - 500 063.